

SUPPLIER DIVERSITY  
Forward  
**TOGETHER**



**2022**

Year in Review

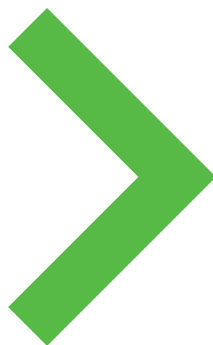
**Diverse Business Enterprises**

- 2022 Annual Report
- 2023 Annual Plan

March 1, 2023



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## Sustainability from the ground up

We are dedicated to sourcing with local diverse businesses to reduce our carbon footprint in support of the communities we serve, to ensure a sustainable and equitable energy future for generations to come.

Scan the QR code to learn how you can grow your business through our Supplier Diversity program.



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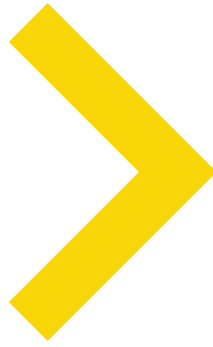
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# Message from our Chief Executive Officer



As the CEO of San Diego Gas & Electric™ Company (SDG&E), I am humbled and honored to work alongside our 4,600 employees and large base of diverse suppliers to help create a stronger, healthier and safer future for our region. I'm proud of the innovative work that we've accomplished together in 2022 and look forward to making an even greater impact in 2023 and beyond. We wouldn't be able to accomplish all that we have accomplished without you, our diverse suppliers and our prime suppliers who commit to an inclusive supply chain. A sincere thank you from the bottom of my heart for your steadfast support through all that 2022 met us with.



During field visits in recent months, I've seen firsthand the great work that our teams and contractors have done out in the community in the areas of wildfire mitigation, clean energy advancements and gas and electric infrastructure. These

projects help improve the lives of our customers and the communities that we are privileged to serve by strengthening the safety and reliability of energy infrastructure in the face of growing climate threats. Much of that work helps drive progress toward our region, state and SDG&E's climate goals to achieve a net zero future, while at the same time growing our economy.

**“I've seen firsthand the great work that our teams and contractors have done out in the community.”**

Of the \$2.4 billion in total procurements, \$964 million or 39.75 percent went to diverse suppliers, up from \$936 million of spend in 2021. Our annual percentage of diverse spend was once again nearly double the 22 percent goal set by the California Public Utilities Commission (CPUC).

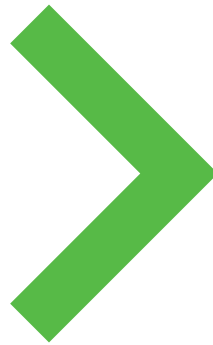
**“Of the \$2.4 billion in total procurements, \$964 million or 39.75 percent went to diverse suppliers.”**

As a side note, you may have also noticed something different when you picked up this report. In December 2022, we introduced a new logo for our company. The new design reflects our commitment to sustainability and our passion for progress. But, more importantly, it represents the diversity of our energy portfolio, our customers, suppliers, employees and our community. I'm proud of the culture of innovation and collaboration that this report will showcase and I look forward to building on our momentum in 2023.

With sincere appreciation,

**Caroline Winn**  
(She/Her/Hers)  
Chief Executive Officer

# At a GLANCE



## Customers



- 3.7M people served
- 1.5M total electric accounts
- 900K total gas accounts

## Workforce Diversity



- Employees: ~4,600
- Women representation: 34%
- People of Color representation: 53%
- Veteran representation: 9%
- Sempra Board\* diversity: 55% women and/or people of color

\*SDG&E is a subsidiary of Sempra Energy

## Solar | Energy Storage | Alternative Fuel Vehicles



### SDG&E's Solar Customers Continue to Grow Clean Energy in the Region

- Residential: 264,537 / 1,464 MW
- Non-residential: 5,214 / 399 MW



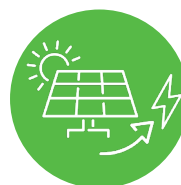
### Energy Storage Growth Highlights Our Innovative Region

- Existing Utility-owned: 94.6 MW
- In Development Utility-owned: 248.8 MW



### SDG&E's Renewable Meter Adapter Continues to Make Solar Accessible and Affordable for Customers

- Installed: 13,807
- Customer savings: \$16.56M



### Energy Storage Paired with Solar Continues to Grow

- Residential & Non-residential 16,352 / 130.12 MW



### SDG&E Fleet Making More Progress

- Workplace EV charging stations: 331
- Natural Gas Vehicles (NGV): 79
- Idle Mitigation System units: 50
- Total fleet AFVs: 431 | Overall AFVs: 25.47%



### Clean Transportation: Electric Vehicles & Charging Infrastructure

- Energized: 264 sites | 3,450 ports
- Total light-duty Plug-In Electric Vehicles (PEVs): 93,650

# Wildfire Preparedness to Protect Our Region



## Vegetation Management

- Trees pruned annually: ~190K
- 77 Certified Arborists, 95 tree crews, 25 pole brushers
- ~498K trees inventoried & ~35K wood poles inspected annually
- Brush cleared around ~36K poles per year, trees removed ~10K annually



## Enhanced Safety Measures

- Undergrounding: ~44.8% in High Fire-Threat District (HFTD)
- Drones to assess infrastructure: 28
- Fire coordinators: 5



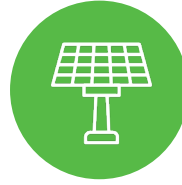
## Access and Functional Needs (AFN)

- ~34% Total Residential AFN Customers
- ~422,000 AFN Customers
- ~44,500 AFN Customers in HFTD



## Mobile Home Utility Upgrade Program

- Upgraded service installed at 7,521 homes in 65 parks



## Microgrids

- One microgrid online and three microgrid sites are being developed (deployed to allow more communities and critical facilities to remain energized during a Public Safety Power Shutoff).



## Wildfire Detection

- SDG&E meteorologists continuously monitor more than 131 cameras that provide streaming views of high fire risk areas; Alert SDG&E pan, tilt zoom with night vision capabilities: 43



## Natural Gas

- Distribution pipelines: 8,247 miles gas mains / 7,081 miles gas services



## Pipeline Safety Enhancement Plan (Since 2014)

- Pipeline replaced: 55 miles of 62 miles
- Pipeline pressure tested: 4 miles of 17 miles
- Valves retrofitted: 21 of 21



## Transmission / Distribution

- Transmission lines: 2,003 miles (185 miles underground)
- Distribution lines: 17.5K miles (11.1K miles underground)
- Substations: 158
- Substation transformers: 388

**SDG&E is working to provide safe, reliable and cleaner energy to 3.7 million consumers.**



**Approximately 87 percent of our diverse suppliers are located right here in California, which is now the fourth largest economy in the world.**



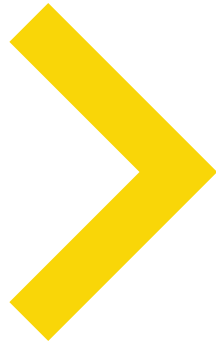
## Powering people, performance and progress



Approximately 50% of San Diego's greenhouse gas emissions come from transportation. By choosing to drive an EV, you become a valued environmental champion.

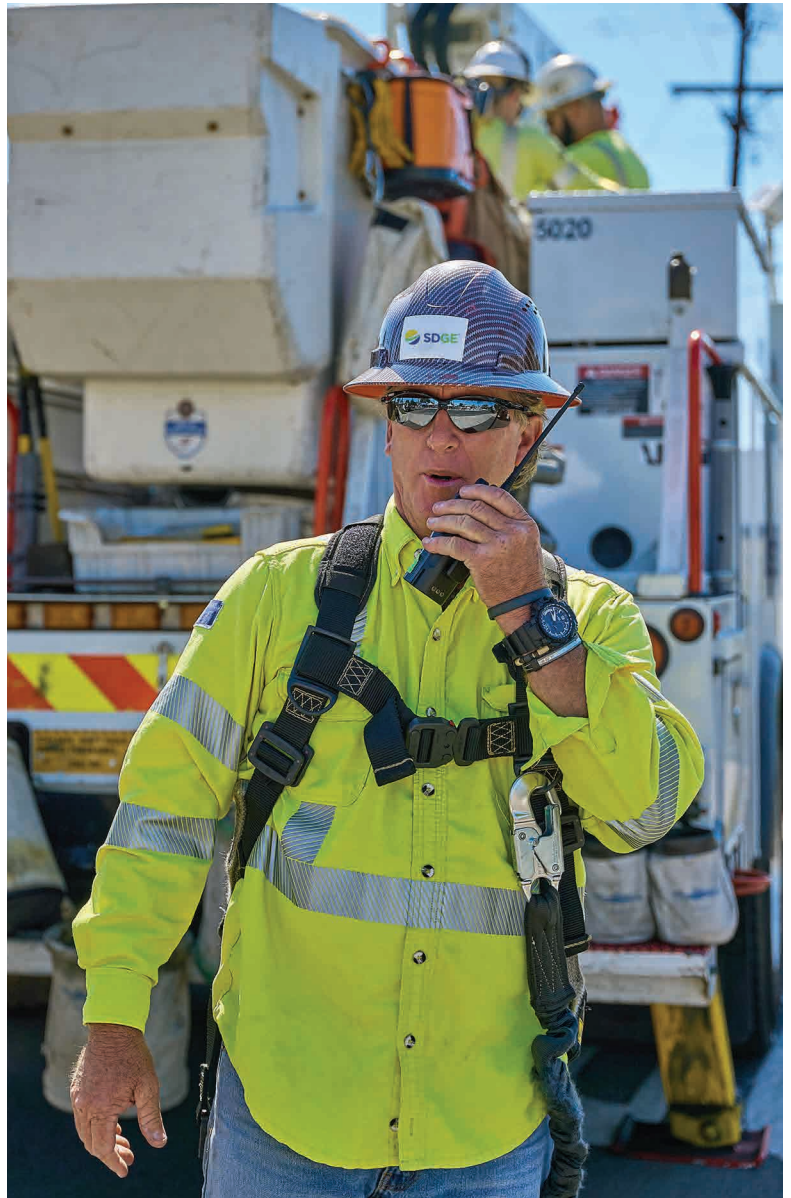
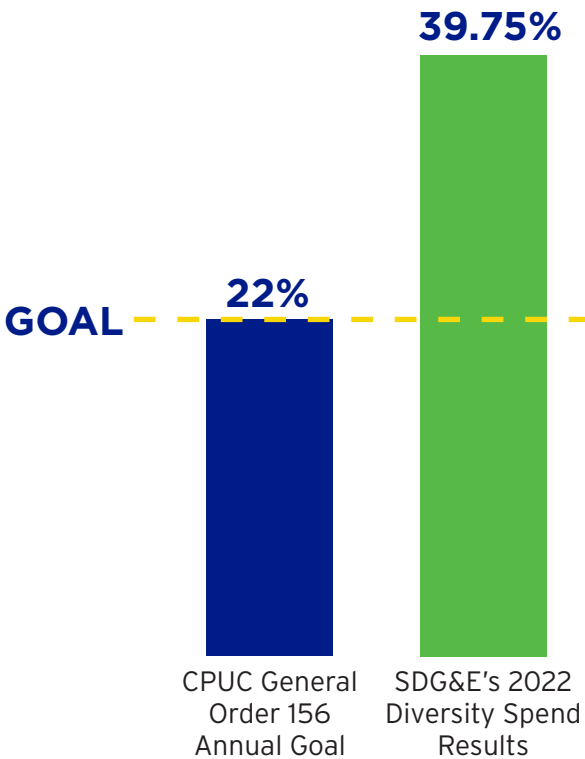
Charge forward with SDG&E at [www.sdge.com/LovElectric](http://www.sdge.com/LovElectric)

# Executive **SUMMARY**



Through teamwork and collaboration, SDG&E maintained strong supplier diversity results in 2022 with 39.75 percent, or \$964 million, of goods and services spending going to diverse suppliers. Once again, and for the 18th consecutive year, we are proud to have exceeded the CPUC goal of 22 percent.

Our results in 2022 were driven by high direct and subcontracted diverse supplier spend in core business areas, such as Electric and Gas Operations, Electric Engineering and Portfolio & Project Management. The spending continues to be strong in these specific categories, and it is important that we continue to foster these relationships with diverse suppliers.



## Category Highlights

MINORITY BUSINESS ENTERPRISE (MBE)  
SPEND WAS

**\$467.2 million**  
or **19.26 percent**



WOMEN BUSINESS ENTERPRISE (WBE)  
SPEND WAS

**\$394.3 million**  
or **16.26 percent**



LESBIAN, GAY, BISEXUAL, TRANSGENDER  
BUSINESS ENTERPRISE (LGBTBE)

SPEND WAS

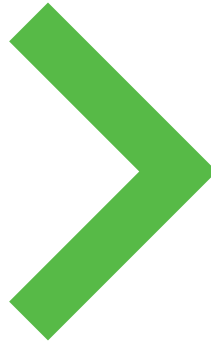
**\$8.6 million**  
or **0.36 percent**



DISABLED VETERAN BUSINESS ENTERPRISE (DVBE)  
SPEND WAS

**\$94 million**  
or **3.87 percent**

# Message from our Vice President, Operations Support



Since joining SDG&E in June 2022, I've been so impressed by the close collaboration between our company and our vendors, particularly in how we work together to address supply chain challenges.

**“ Business units across our company have more options for products and services to fulfill our mission to become the cleanest, safest and most reliable infrastructure company in America. ”**

Now into our third year of disruptions driven by the global COVID-19 pandemic, it's more important than ever to strengthen the resilience and agility of our highly interconnected supply chain. In these still uncertain times, a

reliable supply chain provides a distinct advantage. Our suppliers, diverse and non-diverse, are critical to enhancing that advantage.

Over the past year, SDG&E's continuous improvement efforts have helped widen the pool of qualified suppliers. This not only means more local businesses are now connected to procurement opportunities, but it also means business units across our company have more options for products and services to fulfill our mission to become the cleanest, safest and most reliable infrastructure company in America.

By promoting competition and diversity in our supply chain, ultimately, our entire community and customer base will benefit. We help build generational wealth in our community and promote economic prosperity in our region by, among other things, supporting diverse suppliers with technical assistance programs, and hosting events that build connections that flourish into future business opportunities.

A key contributor to our shared success has been our work advancing inclusive growth through our "source local" initiative. This initiative engages community-based organizations (CBOs) and other groups to help our suppliers bounce back from the pandemic and grow their businesses.

As you may have noticed, there are some new faces on our Supply Management and Supplier Diversity teams. They have brought fresh energy and ideas to make our supply chain even more diverse.

**“ SDG&E's inclusive culture empowers individuals at all levels. ”**

There is also a renewed enthusiasm among SDG&E employees to champion diverse suppliers. SDG&E's inclusive culture empowers individuals at all levels of the company to drive change by advocating and supporting diversity in our supply chain. We are proud to collaborate with all of our stakeholders to meet our company's supplier diversity goals and continue making a positive impact in the communities where we live and serve.

**Jennifer Jett**  
(She/Her/Hers)  
Vice President,  
Operations Support

# Forward Together

## Meet the **TEAM**

### Our Leadership Team:



**Jennifer Jett**  
Vice President,  
Operations Support



**Warren Ruis**  
Director of Supply  
Management, Supplier  
Diversity & Logistics

### Meet the Dedicated Supplier Diversity Team:



**Daniel Castillo**  
Supplier Diversity  
Manager



**Nhu Tran**  
Supplier Diversity  
Project Manager



**Meredith Garcia Obeso**  
Supplier Diversity  
Project Manager



**Timell Montgomery**  
Supplier Diversity  
Specialist



**Learn more:**  
[sdge.com/SupplierDiversity](https://sdge.com/SupplierDiversity)

**SDG&E Contact:**  
Daniel Castillo  
Supplier Diversity Manager  
[Dcastillo2@sdge.com](mailto:Dcastillo2@sdge.com)  
619-587-6171

# Supply Chain **SUSTAINABILITY**

Sourcing locally is good for our region and the communities we serve; and advances our sustainability goals by reducing transportation greenhouse gas (GHG) impacts. Where we can find local businesses that are also diverse, we see that as an excellent opportunity.

Another key objective for us is to actively partner with SDG&E's suppliers to reach our supplier diversity and sustainability goals. We do this through collaboration, education and shared resources with a focus on supplier development. This type of supplier engagement is key to the Supply Chain Sustainability Program. Our suppliers play a critical role in reaching the company's goal of net zero carbon emissions by 2045 and supporting equity and social responsibility in the supply chain.

Aligning with and learning alongside our suppliers will be critical to meeting shared GHG reduction goals and broad sustainability objectives.



## Champion **AMBASSADOR PROGRAM**

### **Ambassadors for Excellence >>> Refreshed to Champion Ambassador Program**

Throughout almost a decade, our employees have played an active and important role advocating for diverse businesses by leveraging their network of family, friends and neighbors, that might own and operate small and diverse businesses. Realizing how valuable those community connections were was the genesis of our Ambassador for Excellence program, and like our supplier diversity efforts overall, this program had to evolve as well.

That's why in 2022, we've pivoted as part of our learnings and our continuous improvement efforts, we have refined the program and are utilizing employees who have a level of influence within their team and are decision makers in sourcing activities. We ended 2022 with the unveiling of our new Champion Ambassador Program, which we will continue to grow organically to continue to achieve our supplier diversity goals.



# Champion Ambassadors Spotlights



As the IT organization continues to transform and evolve, and digital enablement initiatives are pursued, it is important to bring different perspectives, experiences and technology solutions to solve business challenges. Having a diverse supplier base leads to more innovation and promotes competition, while reflecting the diversity of our customer base."



**Mohammed Wajeehuddin**  
IT Strategy &  
Operations Manager



Supplier diversity is important to me because it promotes innovation by introducing new products, services and solutions to meet our needs. We brought in two African American companies and have had excellent customer service."



**Gaby Strickland**  
Electric Meter  
Shop Supervisor



Getting a contract with a large utility can be daunting if you do not know where to start. I have seen first hand the training and education our supplier diversity team has provided to Native owned business. It is with these connections, education and support that a fledgling business can grow into a successful one."



**Jennifer Summers**  
Director of Tribal Relations  
and Land Services

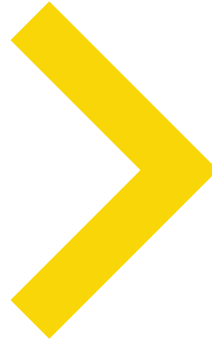


Our company is successful not only because of our diverse workforce; we are also successful because of our partnership with diverse suppliers."



**Darren Weim**  
Director of Electric  
Regional Operations

# Always Forward **SAFER, STRONGER, HEALTHIER**



SDG&E empowers our local economy by building more equitable recruitment systems. We are growing career pathways in underserved populations like girls in construction and STEM through the #BeThatGirl initiative, and ensuring the resilience of businesses and educational institutions in our service territory.

We build relationships with local businesses, educational institutions and workforce development sectors to foster job creation, promote leadership and inspire innovation.



# Economic Prosperity/Workforce/Diversity

## Competitive Edge Program:

SDG&E is collaborating with our contractors to expand workforce development opportunities in the construction and utility trades. Competitive Edge offers candidates a paid, six-week train-to-hire program on real-world construction projects with an SDG&E contractor. Upon successful completion of training, graduates are hired into a regular full-time position with benefits. The program was developed by one of our suppliers, Jingoli Power, a local contractor that often recruits its trainees from the communities where they develop and manage projects. The majority of the first cohort in San Diego came from Southeast San Diego and are all of African-American descent. Another cohort is planned for 2023.



**Karl Miller**  
CEO,  
Jingoli Power

**Karl Miller, CEO of Jingoli Power**, first established the Competitive Edge program in New Jersey, the home of Jingoli Power corporate headquarters, and he brought it here to San Diego over the past year. The overall goal of the program, which provides paid training, is to ensure a project's dollars remain in the community to build a stronger economy and more diverse workforce. The program graduates will dive right into their new positions in entry-level union, project management and administrative positions at Jingoli Power or one of our diverse suppliers, A.M. Ortega or Patriot General Engineering. In addition to Jingoli Power, A.M. Ortega, San Diego City College and the County of San Diego Black Chamber of Commerce, the coalition also includes the following partners: the International Brotherhood of Electrical Workers (IBEW Local 47), JBM Energy Solutions, and APEX Solutions.



There is a shortage of underrepresented people in the construction and utilities industries. This program will go a long way in turning that tide. If we keep funding programs like Competitive Edge, we can make a sizable difference in a short period of time to fill that workforce gap."



**Bruce Mayberry**  
Chairman of the Board,  
County of San Diego  
Black Chamber of  
Commerce

# Economic Prosperity Highlights

## Restaurants Care Program - California Restaurant Foundation:

The California Restaurant Foundation's (CRF) \$1.5 million Restaurants Care Resilience Fund, financed by California energy companies and Wells Fargo, proudly awarded \$3,000 grants year-long in 2022 to business support services to 356 independent restaurants throughout the state. CRF, known for investing in and empowering California restaurants and their workforce, has partnered for the second year in a row with SoCalGas™, PG&E, SDG&E and Wells Fargo to deliver a business-saving program that provides grants to help California's independent restaurant owners invest in the longevity of their business and employees. Grant recipients received \$3,000 to help with equipment upgrades and employee retention after the hardship of the pandemic.

## About the California Restaurant Foundation (CRF):

California is home to more than 90,000 eating and drinking places that ring up more than \$72 billion in sales and employ more than 1.6 million workers, making restaurants an indisputable driving force in the state's economy. The California Restaurant Foundation is a nonprofit that empowers and invests in California's restaurant workforce. Founded in 1981, CRF supports the restaurant community through relief grants for restaurant workers facing a hardship, job and life skills training for 13,500 high school students each year, and scholarships.



# Supplier Spotlights

## Wildfire Prevention Services (WPS) "Fire Watch" Services:

Patriot has been a subcontractor under many of our prime construction Contractors/MSA holders for several years for the fire watch services which was very advantageous to them in understanding the work and SDG&E's expectations/procedures/standards for this work-scope, in addition to building their workforce within this space due to the subcontracting support that they are providing to our primes.



A supplier diversity commitment is important to me because it promotes innovation through the introduction of new products, services and solutions with companies that would otherwise not be looked at.... Patriot General Engineering has had a seat at the table to compete and succeed by providing better service with higher customer satisfaction."



**Steve Garcia**  
CEO, Patriot General Engineering



# Supplier Spotlights

## Customer Programs:

**Richard Heath & Associates, MBE**, who has been a supplier of Energy Efficiency and Energy Savings Assistance Programs in our state for 40 years. SDG&E awarded RHA two major contracts to manage and administer ESA services for low-income customers on our behalf. RHA is now mentoring and partnering with smaller diverse firms through these Programs.

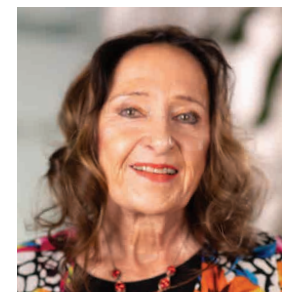


“ At RHA we are committed to delivering solutions designed to facilitate equitable access to socially responsible solutions. This often involves reaching Californians who are defined as low-income, disadvantaged and hard-to-reach. As a certified diverse company who prides ourselves on hiring employees from diverse backgrounds, we are able to provide services in language and in culture. This helps us not only create jobs but fosters success in our work improving the lives of others. We appreciate SDG&E’s commitment to supplier diversity and to partnerships with companies like ours.”



**Cynthia Rafferty,**  
CEO, Richard Heath & Associates, Inc.

“ As a career purchasing professional, I have promoted and supported Supplier Diversity for my California employers (utilities and telecoms) for about 30 years. I’m proud to be working for SDG&E, a company that has embraced a culture where different perspectives, backgrounds and experiences are valued. Supplier Diversity creates opportunities for diverse businesses to grow and thrive. It’s an investment in our community and generates new jobs.”



**Jenny Hindmarsh**  
Sr. Category Management Advisor

# Champion Ambassador Spotlights



I'm a believer that the suppliers we use at SDG&E should be a reflection of the society we live in and our customer base. Being a champion for our supplier diversity program has been a great way for me to help achieve this goal."



**Norm Kohls,**  
Manager, Gas  
Transmission Projects  
& Pipeline Integrity



In 2022, diversity, and in particular inclusion and support of those with disabilities and accessibility challenges, was a key focus and an area where SDG&E made significant strides. I am proud to work for a company that values diversity."



**Danielle Kyd**  
Manager of  
Business Services



I'm a firm believer that supplier diversity delivers innovation. A diverse supply chain that includes providers from different backgrounds and perspectives will always lead to better ideas and new innovations that will ultimately benefit our company and its customers."



**Ralph Venton**  
Senior Category  
Manager



We have great diversity in our county and our supply base should be representative of that. The sometimes smaller, diverse suppliers often bring creative ideas and innovative thinking to the table. Promoting supplier diversity is a win-win proposition!"



**Daniel Monroe,**  
Procurement Project  
Manager

# 2022



## Supplier Diversity Annual Report



## 9.1.1 Description of Supplier Diversity Program Activities During the Previous Calendar Year

### Internal Events

At SDG&E, supplier diversity has been a part of our DNA for decades and we are committed to advancing opportunities for diversity, equity and inclusion in our supply chain and our broader employee base and our efforts mirror SDG&E's Equity Action Plan as you will see through the following strategies.

We cast a wide net when communicating RFP opportunities to diverse suppliers. Some of the most successful ways we do this is through direct communication, attending networking events with our CBOs, and using CBO platforms to post information about upcoming RFPs. In every meeting and touchpoint we have with our suppliers, we share information about upcoming RFPs.

## LEADING FROM THE TOP

### Executive Support

Supplier diversity is a core business value and priority at SDG&E. Our executives, directors and managers are fully committed to supplier diversity and diligently work to achieve the company's supplier diversity goals. Our executives attend and sponsor events with the Supplier Diversity and leadership teams to promote contracting opportunities for diverse suppliers.



## SDG&E Supplier Diversity Events

These events provide insight and forecasting of future project opportunities and sourcing activities where diverse suppliers can participate as prime suppliers or subcontractors.

### IT Diverse Business Enterprise Summit with Ben Gordon, SVP, CIO/CDO

In September 2022 our SVP, CIO/CDO, Ben Gordon, sponsored and hosted a summit with diverse suppliers. This event provided a roadmap of our company's IT projects and needs into the future and the technical capabilities and skillsets required from our diverse suppliers. SDG&E executive management team also talked about our Supplier Diversity program and the importance of diversity in our supply chain. During this event, we had 57 participants, including internal stakeholders, primes and DBE subcontractors.

## ACCELERATING EMPLOYEE ENGAGEMENT

### Earth Fair Ambassador Recruitment

In April 2022, the SDG&E Supplier Diversity team hosted an informational table at SDG&E's two-day Earth Fair to share the 2021 Supplier Diversity highlights to educate SDG&E employees interested in learning more about our supplier diversity program.

### Supplier Engagement and Recognition Event

In August 2022, the SDG&E Supplier Diversity team hosted an Industry Night Mixer appreciation event in honor of our strategic business partners, suppliers and top Champion Ambassadors. The purpose of the event was to thank them for their support in helping SDG&E achieve its supplier diversity goals.



SDG&E received national award for best electric reliability in U.S. and for the 17th consecutive year was named #1 for reliability in west region.

## Refreshed for 2022 >>> Supplier Diversity Champion Ambassador Program

Since its formation in 2013, our Supplier Diversity Ambassador Program has been a key factor in our Supplier Diversity program's success. In recent years it became clear that our productive leads and community connections that had the greatest impact were tied to the type of Ambassador in our program, and not the quantity of Ambassadors.

As part of our continuous improvement process, we decided to take a more qualitative and strategic approach to grow the program organically, and in November 2022, SDG&E refreshed and unveiled the Champion Ambassador Program, with support and sponsorship from executive management, including our CEO, Caroline Winn. The Champions help advocate for procurement opportunities and mentor new diverse suppliers to educate them on how to do business with our company. The Champion Ambassador Program will kick off in Q1 2023 with more engagement opportunities.

Some best practices that we've learned for a successful program include:

- Leadership support and sponsorship at the highest levels
- Targeting participation from key stakeholders and decision makers to impact diverse spending
- Training and education on the value and importance of a diverse supply base, to showcase the value of diverse suppliers and influence stakeholders and decision makers, much like we do for our own employee base
- Providing tools and resources to Ambassadors to perform their role
- Frequent communication and touchpoints
- Leveraging Ambassadors to attend and participate in internal and external networking events with community-based organizations and diverse suppliers
- Recognizing the value and contributions of Ambassadors through special events with leadership acknowledgement

We are optimistic that this pivot in approach will create even more value to our supplier diversity goals and commitments.



# CREATING OPPORTUNITY

## Supplier Relationship Management (SRM)

To support our prime suppliers in achieving their subcontracting goals, SDG&E Supplier Diversity hosted several meetings with primes to provide feedback and identify opportunities for new business and subcontracting opportunities.

## Supplier Diversity Joint Investor-Owned Utilities Symposium Event

In January 2022, the Supplier Diversity teams from the different California utilities, met for a symposium event with coordination led by the SDG&E Supplier Diversity team in support of the Joint IOU's collaboration and event execution.

The primary objective of this event was to create visibility and accessibility between interested third party vendors and contractors to facilitate networking and business relationships that may lead to potential business opportunities for qualified, diverse and/or small businesses who may be interested in submitting bids to any upcoming Energy Savings Assistance (ESA) and/or Energy Efficiency (EE) solicitations.



## **SDG&E Prime Subcontracting Portal Upgrade Project**

At SDG&E, the Supplier Diversity team continues to develop enhancements to the new portal which has a more user-friendly interface, making it easier for our primes to enter their diverse spend, which results in more timely reporting, and allows us to provide more real-time feedback on their performance.

# **DRIVING CONSCIOUS INCLUSION**

## **Technical Assistance - High Performance Supplier Series**

SDG&E connected several diverse suppliers with the Council for Supplier Diversity to participate in a update to three-month technical assistance program to enhance their business skillset, expand organizational and operational strategy and additional management fundamentals to better prepare them for future opportunities and help set them up for success.

## **Category Sourcing Exchanges**

SDG&E partnered with the Council for Supplier Diversity and hosted a Category Sourcing Exchange with SDG&E business units and Champion Ambassadors from construction and design, Primes and DBEs to explore collaboration and contracting opportunities.

## **Top 100 Suppliers Summit**

SDG&E hosted our top 100 suppliers at a company operational outlook event where we shared insights and highlights related to supply chain, sustainability and supplier diversity. SDG&E executives provided overviews on future investment plans, safety investments, energy innovation, clean transportation and an update on regulatory affairs.

## **Diverse Suppliers Promotional Items Symposium**

SDG&E hosted a half day showcase with multiple diverse suppliers to provide upcoming sustainable promotional items and takeaways for community events like the Wildfire Safety Fairs, SDG&E's #BeThatGirl initiative, Champion Ambassadors, etc. Business units from Customer Services, Wellness, Employee Resource Groups and Community Relations participated in the event.

## **Supplier Quick Pay Program**

Our program is designed to help small and diverse businesses with improved cash flows to run and expand their operations. Qualifying businesses with 25 employees or less and under \$5 million dollars in revenue receive payment terms of Net 15 days with no discount.

## **SDG&E Diverse Supplier Solicitations**

Our Supplier Diversity team manages solicitations from diverse business through an online registration form to get connected with the SDG&E Supplier Diversity team and learn more about the CPUC Supplier Clearinghouse certification process.



## External Events

# PARTNERING WITH THE COMMUNITIES WE SERVE

## Community-Based Organizations (CBOs)

### American Indian Chamber of Commerce

In support of the American Indian Chamber of Commerce, the Supplier Diversity team participated in several networking opportunities to connect with American Indian business owners seeking to learn more about the utility industry. Jennifer Jett, Vice President, Operations Support, provided special remarks at the annual dinner, and the Supplier Diversity team along with the Tribal Relations team attended several events:

- Virtual Quarterly Meetings
- 2022 Trade Fair, EXPO, and Dinner
- Native American Heritage Month Celebration Luncheon



## County of San Diego Black Chamber of Commerce

In support of the County of SD Black Chamber of Commerce, the Supplier Diversity Team provided special remarks at the April and December Urban Business Resource Center (UBRC) graduation events, addressing the opportunities for African American businesses to build generational wealth and how to do business with SDG&E.

- Urban Business Resource Center - April Commencement Event
- Urban Business Resource Center - December Commencement Event
- County of San Diego Black Chamber of Commerce 10th Annual Gala



## CPUC Workshop for Supplier Diversity: Meet and Greet with Utilities

In November 2022, SDG&E participated in a virtual workshop with the CPUC for small and diverse suppliers to meet utility supplier diversity representatives and gain information about their supplier diversity programs. The workshop gave small and diverse suppliers the chance to hear directly from utility supplier diversity representatives, ask questions and learn how to leverage these programs to access contract opportunities.

## CPUC Supplier Diversity En Banc

On October 13, our CEO, Caroline Winn, and other leaders of California investor-owned utilities discussed their supplier diversity programs and contracting opportunities at the California Public Utilities Commission 20th Annual GO 156 Supplier Diversity En Banc. With ongoing efforts to promote diversity in utility company practices, the CPUC holds annual public hearings to examine the diversity programs of the state's regulated utilities, discuss the CPUC's own commitment to diversity and hear from interested parties about their views on the future of supplier diversity and the impact it has had on the communities that the utilities serve.

## MiraCosta College/San Diego & Imperial Valley SBDC (SDIVSBDC)

SDG&E participated as a program advisor in the Source Diverse Source Local Initiative which will develop new and existing small businesses through procurement readiness programs to obtain manufacturing, government and/or corporate contracts.

## National Association of Women's Business Owners (NAWBO)

Throughout the year, NAWBO engages female entrepreneurs for networking and skill building opportunities. The Brava Awards is an annual celebration of the accomplishments of the women owned businesses in San Diego County.

- 2022 Membership
- Brava Awards



# National Minority Supplier Development Council (NMSDC)

- 50th Anniversary Conference and Exchange



## Pacific Southwest Minority Supplier Development Council (PSWMSDC)

To increase the participation of our MBE suppliers with the SDG&E supply chain, the Supplier Diversity team was invited as panel speakers to discuss supplier diversity best practices at the Supplier Diversity Week. Events included:

- 2022 Membership
- Golf Tournament
- San Diego Business Summit
- San Diego Business Summit Reception



## San Diego Equality Business Association (SDEBA)

- SDG&E was nominated as a Corporate Partner of the Year at the 10th Annual 2022 Equality Business Award LIVE!

## Veterans in Business Network (VIB)

The Supplier Diversity team participated in the 6th Annual VIB Network National Conference. At this event, the Supplier Diversity team participated in supplier matchmaking and connected with suppliers.

- 2022 Membership
- National Conference



## Women Business Enterprise Council (WBEC-West)

SDG&E Supply Management and the Supplier Diversity team participated in several matchmaking events to meet diverse suppliers including:

- 2022 Membership
- Unconventional Conference
- Platinum Supplier Program (PSP) Graduation
- 19th Annual Strategic Procurement Conference



# 2022 Events

## Better Business Bureau (BBB) Pacific Southwest

- Torch Awards for Ethics



## California African American, Asian Pacific and Hispanic Chambers of Commerce

The California African American, Asian Pacific and Hispanic Chambers of Commerce united to recognize leaders whose commitment to diversity, equity and inclusion (DE&I) are advancing opportunities in the workplace, creating more inclusive policies and ensuring investments in California's diverse communities.

- Inaugural California Diversity Awards



## **Chicano Federation**

- Unity Luncheon

## **Patriot Empowerment Institute (Patriot General Engineering)**

- 2nd Annual Golf Tournament

## **San Diego & Imperial Hispanic Chamber of Commerce**

- Iluminada Gala

## **San Diego Regional Chamber of Commerce**

- 2022 Small Business Awards & Summer Mixer

## **San Diego Regional Economic Development Corporation (EDC)**

In 2022, SDG&E Supplier Diversity team participated in the Anchor Institution Collaborative Program meetings, in support of the San Diego Regional Economic Development Corporation. The Anchor Institution Collaborative Program promotes procurement from local businesses and job creation for our region.

- Anchor Institution Collaborative Program

SDG&E President and CFO, Bruce Folkmann, Board member of the San Diego Regional EDC, delivered an award to the San Diego Foundation at the annual dinner at Petco Park. Supplier Diversity and over 900 economic development community partners were in attendance for this special event recognizing The San Diego Foundation for partnering with local leaders to launch the San Diego COVID-19 Community Response Fund. Throughout the pandemic, the Foundation brought together the public, private and nonprofit sectors to raise and distribute funds to community-based organizations supporting the most vulnerable populations to further promote economic prosperity in our region.

- EDC Annual Dinner at Petco Park

## **North County Small Business Development Center (SBDC)**

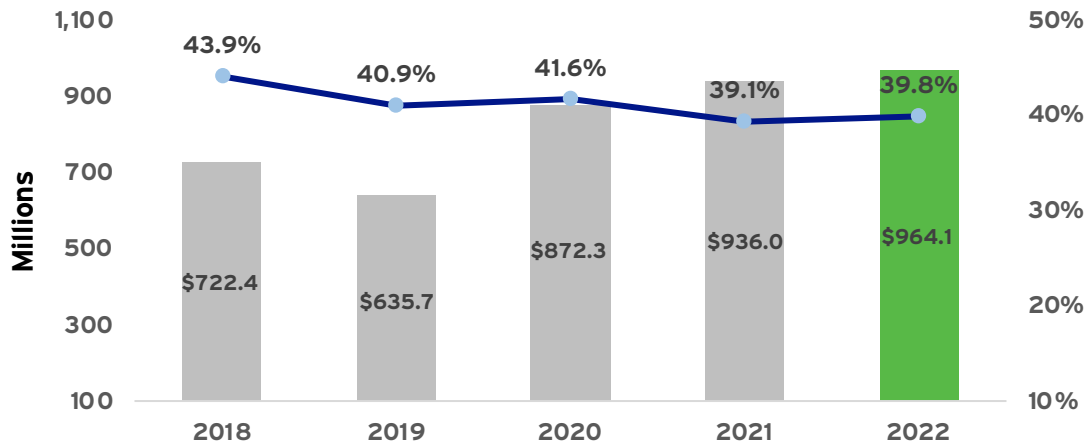
- Panel Participation - Source Diverse Source Local

**SDG&E is anchored by a strong  
commitment to safety, reliability,  
and operational excellence.**

# SDG&E Supplier Diversity Results

SDG&E spend with diverse businesses was \$964.1 million or 39.8 percent.

**SUPPLIER DIVERSITY SPENDING 2018 TO 2022 (\$ AND %)**



## 9.1.2 Supplier Diversity Results by Ethnicity

| Supplier Diversity Annual Report and Annual Plan                 |                              |                              |                           |                      |               |
|--|------------------------------|------------------------------|---------------------------|----------------------|---------------|
| San Diego Gas & Electric Company                                 |                              | 2022                         |                           | GO 156 Section 9.1.2 |               |
| Supplier Diversity Results by Ethnicity                          |                              |                              |                           |                      |               |
|  |                              | 2022                         |                           |                      |               |
|  |                              | Direct Spend <sup>1</sup> \$ | Sub Spend <sup>2</sup> \$ | Total \$             | %             |
| Minority Male  | African American             | 46,495,410                   | 14,918,216                | 61,413,626           | 2.53%         |
|  | Asian Pacific American       | 61,504,850                   | 19,865,559                | 81,370,409           | 3.36%         |
|  | Hispanic American            | 118,610,589                  | 63,218,637                | 181,829,226          | 7.50%         |
|  | Native American              | 49,763,480                   | 6,032,854                 | 55,796,335           | 2.30%         |
|  | <b>Total Minority Male</b>   | <b>276,374,328</b>           | <b>104,035,267</b>        | <b>380,409,595</b>   | <b>15.69%</b> |
| Minority Female  | African American             | 8,342,967                    | 1,767,101                 | 10,110,068           | 0.42%         |
|  | Asian Pacific American       | 18,970,877                   | 7,534,468                 | 26,505,346           | 1.09%         |
|  | Hispanic American            | 534,519                      | 44,874,985                | 45,409,504           | 1.87%         |
|  | Native American              | 2,792,346                    | 1,941,394                 | 4,733,740            | 0.20%         |
|  | <b>Total Minority Female</b> | <b>30,640,710</b>            | <b>56,117,948</b>         | <b>86,758,658</b>    | <b>3.58%</b>  |
| Total Minority Business Enterprise (MBE)                         |                              | 307,015,039                  | 160,153,215               | 467,168,253          | 19.26%        |
| Women Business Enterprise (WBE)                                  |                              | 287,529,059                  | 106,820,121               | 394,349,180          | 16.26%        |
| Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) |                              | 7,654,645                    | 975,231                   | 8,629,876            | 0.36%         |
| Disabled Veteran Business Enterprise (DVBE)                      |                              | 39,947,427                   | 53,975,656                | 93,923,083           | 3.87%         |
| Persons with Disabilities Business Enterprise (PDBE)             |                              | -                            | -                         | -                    | 0.00%         |
| 8(a)*  |                              | -                            | -                         | -                    | 0.00%         |
| <b>Total Supplier Diversity Spend</b>                            |                              | <b>642,146,170</b>           | <b>321,924,222</b>        | <b>964,070,392</b>   | <b>39.75%</b> |
| <b>Net Procurement**</b>   |                              | <b>2,425,216,851</b>         |                           |                      |               |

### NOTES:

\* 8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBPDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

\*\* Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.

<sup>1</sup> Direct - Means Direct Procurement: when a utility directly procures from a supplier.

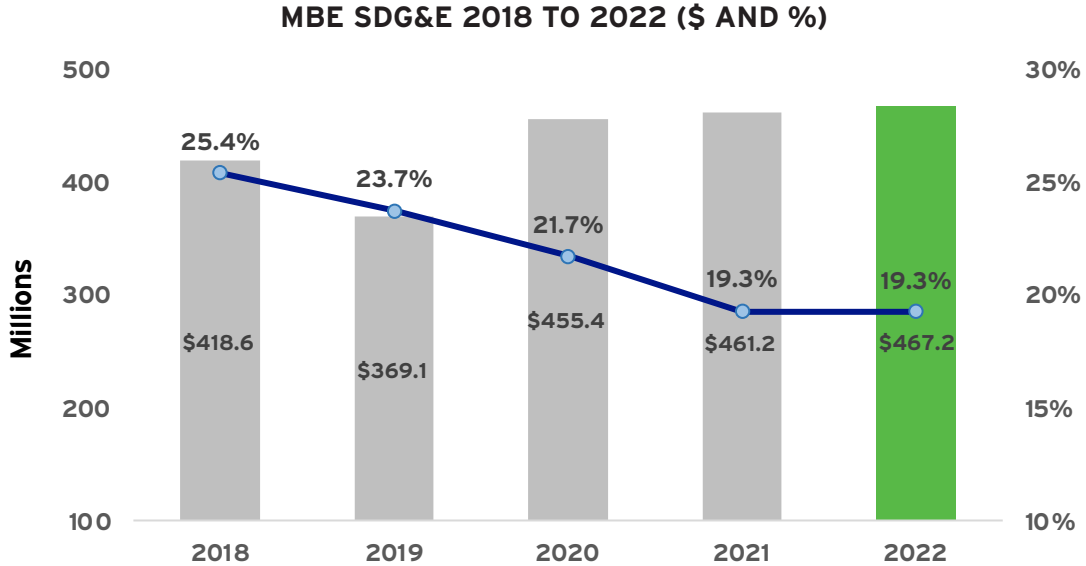
<sup>2</sup> Sub - Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfil its contractual obligation(s).

% - Percentage of Net Procurement.

Totals may not add due to rounding.

## Minority Business Enterprise (MBE)

MBEs remain the largest segment of supplier diversity spending for SDG&E. In 2022, MBE spending was \$467.2 million or 19.3 percent of our overall results.



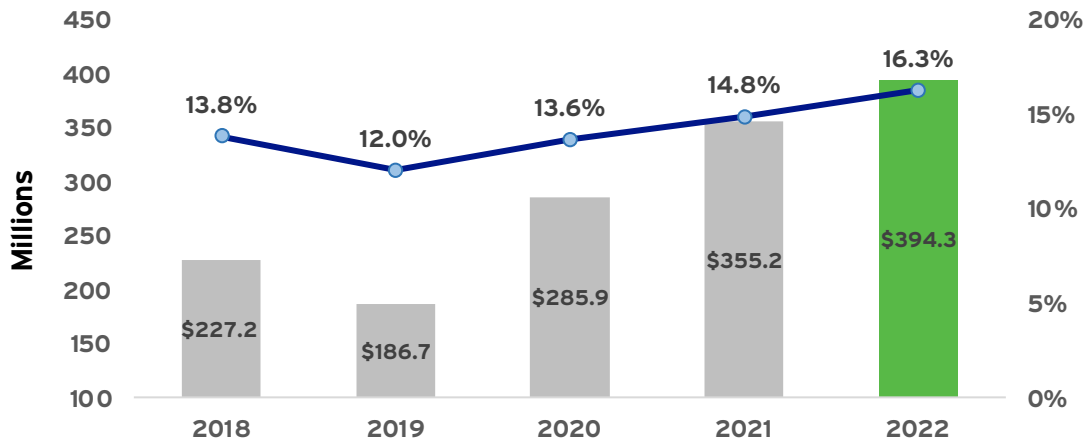
...to whom much is given, much is required.”  
 “I am blessed to be able to make a difference in my community and others because WWT, a minority-owned company, gave me an opportunity. They saw something in me that I couldn’t see in myself.”

**Dicran Arnold**  
 Area Vice President,  
 Business Development,  
 Worldwide Technology

## Women Business Enterprise (WBE)

Spending with WBEs was \$394.3 million or 16.3 percent. This is the 17th consecutive year exceeding the CPUC goal and our highest spending year with WBEs.

WBE SDG&E 2018 TO 2022 (\$ AND %)



**Teena Deering**  
CEO/Owner,  
TeeDeeUAS, LLC

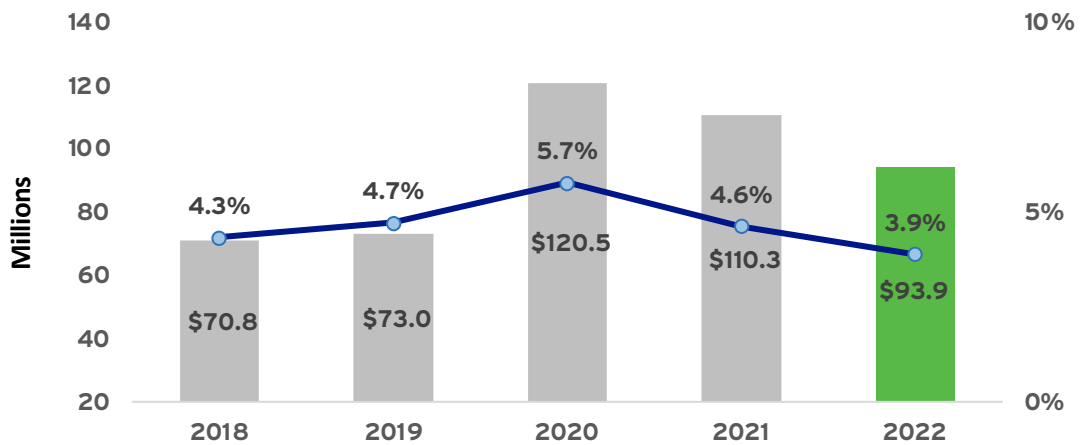


Supplier diversity should be important to all small and large businesses, I believe its important to support all small businesses but especially enjoy giving back to our veterans, women-minority owned business, and LGBT companies. SDGE has always supported my small business and I love serving the local community and assisting the young females find their voice and help them realize they can do anything they put their mind to.”

## Disabled Veterans Business Enterprise (DVBE)

DVBE spending remains strong at 3.9 percent or \$93.9 million. 2022 marks the 14th consecutive year in which SDG&E has exceeded the 1.5 percent CPUC goal. SDG&E continues to focus efforts on incorporating DVBEs in our core business spending as well as emerging projects.

DVBE SDG&E 2018 TO 2022 (\$ AND %)



**Mike Pagano**  
President,  
Vetsource Inc.

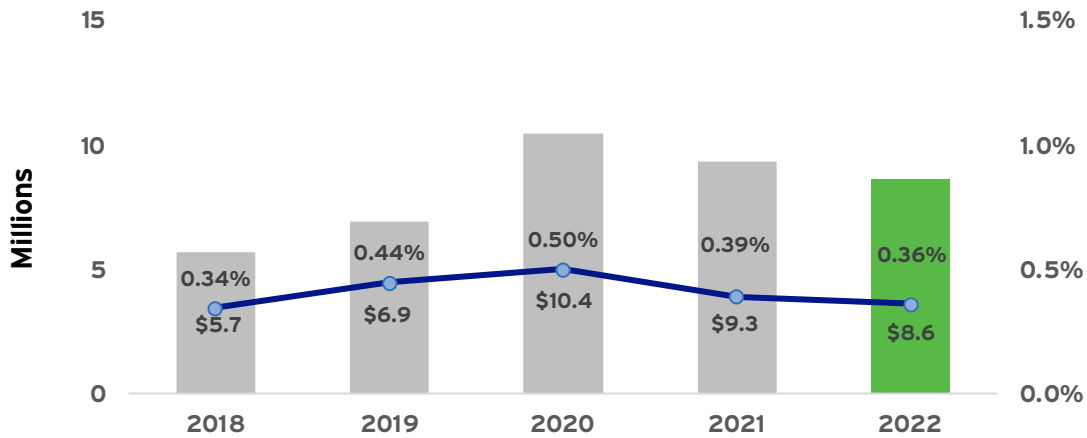


[Supplier Diversity] It's important to me because it helps Vetsource achieve its goals. The success story is a small DBE company that has grown to be a long-term partner with SDG&E."

## Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)

SDG&E spent \$8.6 million or 0.36 percent with LGBTBE in 2022.

LGBTBE SDG&E 2018 TO 2022 (\$ AND %)



**Joe Maak**  
CEO & Founder, Pride  
Resource Partners LLC



As a prime supplier and beneficiary of the Supplier Diversity Program at SDGE, we are giving back to the community and mentoring both start-ups and established diverse firms. In fact, we are not just mentoring but we are creating actual sub-contracting opportunities for other diverse firms under our prime contract. We believe this is what the spirit of business diversity is all about, helping marginalizing companies thrive."

## 9.1.2 Supplier Diversity Direct Procurement Results by Product and Service Categories

| Supplier Diversity Annual Report and Annual Plan                                |                              |               |                    |               |                    |               |                      |                      |
|---|------------------------------|---------------|--------------------|---------------|--------------------|---------------|----------------------|----------------------|
| San Diego Gas and Electric  |                              | 2022          |                    |               |                    |               | GO 156 Section 9.1.2 |                      |
| Supplier Diversity Direct Procurement Results by Product and Service Categories |                              |               |                    |               |                    |               |                      |                      |
|   |                              |               | 2022               |               |                    |               |                      |                      |
|   |                              |               | Product            |               | Service            |               | Total                |                      |
|   |                              |               | \$                 | %             | \$                 | %             | \$                   | %                    |
| Minority Male   | African American             | Direct        | 383,789            | 0.09%         | 46,111,621         | 2.32%         | 46,495,410           | 1.92%                |
|   | Asian Pacific American       | Direct        | 3,574,260          | 0.82%         | 57,930,590         | 2.92%         | 61,504,850           | 2.54%                |
|   | Hispanic American            | Direct        | 12,545,127         | 2.86%         | 106,065,462        | 5.34%         | 118,610,589          | 4.89%                |
|   | Native American              | Direct        | -                  | 0.00%         | 49,763,480         | 2.50%         | 49,763,480           | 2.05%                |
|   | <b>Total Minority Male</b>   | <b>Direct</b> | <b>16,503,176</b>  | <b>3.76%</b>  | <b>259,871,152</b> | <b>13.08%</b> | <b>276,374,328</b>   | <b>11.40%</b>        |
| Minority Female   | African American             | Direct        | 56,566             | 0.01%         | 8,286,401          | 0.42%         | 8,342,967            | 0.34%                |
|   | Asian Pacific American       | Direct        | 3,955,776          | 0.90%         | 15,015,102         | 0.76%         | 18,970,877           | 0.78%                |
|   | Hispanic American            | Direct        | 222,546            | 0.05%         | 311,973            | 0.02%         | 534,519              | 0.02%                |
|   | Native American              | Direct        | -                  | 0.00%         | 2,792,346          | 0.14%         | 2,792,346            | 0.12%                |
|   | <b>Total Minority Female</b> | <b>Direct</b> | <b>4,234,888</b>   | <b>0.97%</b>  | <b>26,405,822</b>  | <b>1.33%</b>  | <b>30,640,710</b>    | <b>1.26%</b>         |
| Total Minority Business Enterprise (MBE)  |                              | Direct        | 20,738,064         | 4.73%         | 286,276,974        | 14.41%        | 307,015,039          | 12.66%               |
| Women Business Enterprise (WBE)   |                              | Direct        | 127,105,250        | 28.98%        | 160,423,809        | 8.07%         | 287,529,059          | 11.86%               |
| Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)                |                              | Direct        | 106,742            | 0.02%         | 7,547,903          | 0.38%         | 7,654,645            | 0.32%                |
| Disabled Veteran Business Enterprise (DVBE)                                     |                              | Direct        | 26,249             | 0.01%         | 39,921,179         | 2.01%         | 39,947,427           | 1.65%                |
| Persons with Disabilities Business Enterprise (PDBE)                            |                              | Direct        | -                  | 0.00%         | -                  | 0.00%         | -                    | 0.00%                |
| 8(a)*   |                              | Direct        | -                  | 0.00%         | -                  | 0.00%         | -                    | 0.00%                |
| <b>Total Supplier Diversity Spend</b>   |                              | <b>Direct</b> | <b>147,976,304</b> | <b>33.74%</b> | <b>494,169,866</b> | <b>24.87%</b> | <b>642,146,170</b>   | <b>26.48%</b>        |
| <b>Net Procurement**</b>  |                              |               |                    |               |                    |               |                      | <b>2,425,216,851</b> |
| <b>Net Product Procurement</b>  |                              |               |                    |               |                    |               |                      | <b>438,534,934</b>   |
| <b>Net Service Procurement</b>  |                              |               |                    |               |                    |               |                      | <b>1,986,676,353</b> |
| <b>Total Number of Diverse Suppliers that Received Direct Spend</b>             |                              |               |                    |               |                    |               |                      | <b>305</b>           |

### NOTES:

\* 8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBDE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

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<sup>1</sup> Direct - Means Direct Procurement: when a utility directly procures from a supplier.

<sup>2</sup> Sub - Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfil its contractual obligation(s).

% - Percentage of Net Procurement.

Totals may not add due to rounding.

## 9.1.2 Supplier Diversity Subcontractor Procurement Results by Product and Service Categories

| Supplier Diversity Annual Report and Annual Plan                                       |                              |            |                   |              |                    |                      |                      |               |
|--|------------------------------|------------|-------------------|--------------|--------------------|----------------------|----------------------|---------------|
| San Diego Gas and Electric   |                              | 2022       |                   |              |                    | GO 156 Section 9.1.2 |                      |               |
| Supplier Diversity Subcontractor Procurement Results by Product and Service Categories |                              |            |                   |              |                    |                      |                      |               |
|  |                              | 2022       |                   |              |                    |                      |                      |               |
|  |                              | Product    |                   | Service      |                    | Total                |                      |               |
|  |                              | \$         | %                 | \$           | %                  | \$                   | %                    |               |
| Minority Male  | African American             | Sub        | 200,045           | 0.05%        | 14,718,171         | 0.74%                | 14,918,216           | 0.62%         |
|  | Asian Pacific American       | Sub        | 1,976,885         | 0.45%        | 17,888,674         | 0.90%                | 19,865,559           | 0.82%         |
|  | Hispanic American            | Sub        | 6,540,606         | 1.49%        | 56,678,031         | 2.85%                | 63,218,637           | 2.61%         |
|  | Native American              | Sub        | 4,054,753         | 0.92%        | 1,978,101          | 0.10%                | 6,032,854            | 0.25%         |
|  | <b>Total Minority Male</b>   | <b>Sub</b> | <b>12,772,290</b> | <b>2.91%</b> | <b>91,262,977</b>  | <b>4.59%</b>         | <b>104,035,267</b>   | <b>4.29%</b>  |
| Minority Female  | African American             | Sub        | -                 | 0.00%        | 1,767,101          | 0.09%                | 1,767,101            | 0.07%         |
|  | Asian Pacific American       | Sub        | 328,642           | 0.07%        | 7,205,826          | 0.36%                | 7,534,468            | 0.31%         |
|  | Hispanic American            | Sub        | 254,592           | 0.06%        | 44,620,393         | 2.25%                | 44,874,985           | 1.85%         |
|  | Native American              | Sub        | -                 | 0.00%        | 1,941,394          | 0.10%                | 1,941,394            | 0.08%         |
|  | <b>Total Minority Female</b> | <b>Sub</b> | <b>583,234</b>    | <b>0.13%</b> | <b>55,534,714</b>  | <b>2.80%</b>         | <b>56,117,948</b>    | <b>2.31%</b>  |
| Total Minority Business Enterprise (MBE)   |                              | Sub        | 13,355,523        | 3.05%        | 146,797,692        | 7.39%                | 160,153,215          | 6.60%         |
| Women Business Enterprise (WBE)  |                              | Sub        | 21,104,489        | 4.81%        | 85,715,631         | 4.31%                | 106,820,121          | 4.40%         |
| Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)                       |                              | Sub        | -                 | 0.00%        | 975,231            | 0.05%                | 975,231              | 0.04%         |
| Disabled Veteran Business Enterprise (DVBE)  |                              | Sub        | 1,896,388         | 0.43%        | 52,079,268         | 2.62%                | 53,975,656           | 2.23%         |
| Persons with Disabilities Business Enterprise (PDBE)                                   |                              | Sub        | -                 | 0.00%        | -                  | 0.00%                | -                    | 0.00%         |
| 8(a)*  |                              | Sub        | -                 | 0.00%        | -                  | 0.00%                | -                    | 0.00%         |
| <b>Total Supplier Diversity Spend</b>  |                              | <b>Sub</b> | <b>36,356,400</b> | <b>8.29%</b> | <b>285,567,822</b> | <b>14.37%</b>        | <b>321,924,222</b>   | <b>13.27%</b> |
| <b>Net Procurement**</b>   |                              |            |                   |              |                    |                      | <b>2,425,216,851</b> |               |
| <b>Net Product Procurement</b>   |                              |            |                   |              |                    |                      | <b>438,534,934</b>   |               |
| <b>Net Service Procurement</b>   |                              |            |                   |              |                    |                      | <b>1,986,676,353</b> |               |

### NOTES:

\* 8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDV/LGBT/PDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

\*\* Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.

<sup>1</sup> Direct - Means Direct Procurement: when a utility directly procures from a supplier.

<sup>2</sup> Sub - Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfil its contractual obligation(s).

% - Percentage of Net Procurement.

Totals may not add due to rounding.

# 9.1.2 Supplier Diversity Results by Standard Industrial Classification (SIC) Codes

| Supplier Diversity Annual Report and Annual Plan                             |          |                  |        |                        |           |                   |         |                 |        |                                    |                                 |  |   |  |       |                                |                   |
|--|----------|------------------|--------|------------------------|-----------|-------------------|---------|-----------------|--------|------------------------------------|---------------------------------|--|---|--|-------|--------------------------------|-------------------|
| San Diego Gas & Electric   |          |                  |        | 2022                   |           |                   |         |                 |        |                                    |                                 |  |   | GO 156 Section 9.1.2                                 |       |                                |                   |
| Supplier Diversity Results by Standard Industrial Classification (SIC) Codes |          |                  |        |                        |           |                   |         |                 |        |                                    |                                 |  |   |  |       |                                |                   |
| PRODUCT  | SIC Code | African American |        | Asian Pacific American |           | Hispanic American |         | Native American |        | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | 8(a)* | Total Supplier Diversity Spend | Total Procurement |
|  |          | Male             | Female | Male                   | Female    | Male              | Female  | Male            | Female |                                    |                                 |  |   |  |       |                                |                   |
| 23 - Apparel & Oth Finished Prods Made From Fabric                           | \$       | -                | -      | -                      | -         | -                 | -       | -               | -      | -                                  | 1,139,725                       | -  | -   | -  | -     | 1,139,725                      |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 0.00%             | 0.00%   | 0.00%           | 0.00%  | 0.00%                              | 85.11%                          | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 85.11%                         | 1,339,140         |
| 26 - Paper & Allied Prods  | \$       | -                | -      | -                      | -         | 321,494           | -       | -               | -      | 321,494                            | -                               | -  | -   | -  | -     | 321,494                        |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 99.46%            | 0.00%   | 0.00%           | 0.00%  | 99.46%                             | 0.00%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 99.46%                         | 323,227           |
| 28 - Chemicals & Allied Prods  | \$       | 314,808          | -      | -                      | -         | -                 | -       | -               | -      | 314,808                            | 54,625                          | 106,742  | -   | -  | -     | 476,175                        |                   |
|  | %        | 21.29%           | 0.00%  | 0.00%                  | 0.00%     | 0.00%             | 0.00%   | 0.00%           | 0.00%  | 21.29%                             | 3.69%                           | 7.22%  | 0.00%                                       | 0.00%  | 0.00% | 32.21%                         | 1,478,464         |
| 29 - Petroleum Refining & Related Industries                                 | \$       | -                | -      | -                      | -         | -                 | -       | -               | -      | -                                  | 321,972                         | -  | -   | -  | -     | 321,972                        |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 0.00%             | 0.00%   | 0.00%           | 0.00%  | 0.00%                              | 63.34%                          | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 63.34%                         | 508,336           |
| 30 - Rubber & Misc Plastics Prods  | \$       | -                | -      | -                      | -         | -                 | -       | -               | -      | -                                  | -                               | -  | -   | -  | -     | -                              |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 0.00%             | 0.00%   | 0.00%           | 0.00%  | 0.00%                              | 0.00%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 0.00%                          | 266,557           |
| 32 - Stone, Clay, Glass & Concrete Prods                                     | \$       | -                | -      | -                      | -         | -                 | -       | -               | -      | -                                  | -                               | -  | -   | -  | -     | -                              |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 0.00%             | 0.00%   | 0.00%           | 0.00%  | 0.00%                              | 0.00%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 0.00%                          | 4,944,495         |
| 33 - Primary Metal Industries  | \$       | -                | -      | -                      | -         | -                 | -       | -               | -      | -                                  | -                               | -  | -   | -  | -     | -                              |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 0.00%             | 0.00%   | 0.00%           | 0.00%  | 0.00%                              | 0.00%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 0.00%                          | 13,999,396        |
| 34 - Fabricated Metal Prods, Exc Machinery                                   | \$       | -                | -      | 1,507,521              | -         | 2,758,025         | -       | 62,944          | -      | 4,328,490                          | 4,634,749                       | -  | -   | -  | -     | 8,963,240                      |                   |
|  | %        | 0.00%            | 0.00%  | 6.06%                  | 0.00%     | 11.09%            | 0.00%   | 0.25%           | 0.00%  | 17.40%                             | 18.63%                          | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 36.03%                         | 24,874,867        |
| 35 - Industrial & Commercial Machinery & Computer Equip                      | \$       | -                | -      | -                      | -         | 2,966,433         | 270,497 | -               | -      | 3,236,930                          | 794,600                         | -  | -   | -  | -     | 4,031,530                      |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 7.01%             | 0.64%   | 0.00%           | 0.00%  | 7.65%                              | 1.88%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 9.53%                          | 42,314,288        |
| 36 - Electronic & Oth Elec Equip & Components                                | \$       | -                | -      | 3,582,868              | -         | 11,326,787        | -       | 3,954,617       | -      | 18,864,271                         | 3,796,835                       | -  | -   | -  | -     | 22,661,106                     |                   |
|  | %        | 0.00%            | 0.00%  | 3.97%                  | 0.00%     | 12.56%            | 0.00%   | 4.39%           | 0.00%  | 20.92%                             | 4.21%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 25.14%                         | 90,156,383        |
| 37 - Transportation Equip  | \$       | -                | -      | 107,190                | 130,567   | 113,212           | -       | -               | -      | 350,968                            | 304,673                         | -  | -   | -  | -     | 655,641                        |                   |
|  | %        | 0.00%            | 0.00%  | 0.65%                  | 0.79%     | 0.68%             | 0.00%   | 0.00%           | 0.00%  | 2.11%                              | 1.83%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 3.95%                          | 16,606,954        |
| 38 - Measuring, Analyzing & Controlling Instruments                          | \$       | -                | -      | -                      | -         | -                 | -       | -               | -      | -                                  | 3,765,981                       | -  | -   | -  | -     | 3,765,981                      |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 0.00%             | 0.00%   | 0.00%           | 0.00%  | 0.00%                              | 17.45%                          | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 17.45%                         | 21,586,901        |
| 39 - Misc Manufacturing Industries   | \$       | -                | -      | -                      | -         | -                 | -       | -               | -      | -                                  | 221,250                         | -  | -   | -  | -     | 221,250                        |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 0.00%             | 0.00%   | 0.00%           | 0.00%  | 0.00%                              | 35.51%                          | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 35.51%                         | 623,086           |
| 50 - Wholesale Trade; Durable Goods  | \$       | 269,026          | -      | 351,534                | 4,153,851 | 492,723           | 206,641 | 37,192          | -      | 5,510,967                          | 92,573,676                      | -  | 1,917,094                                   | -  | -     | 100,001,737                    |                   |
|  | %        | 0.16%            | 0.00%  | 0.21%                  | 2.53%     | 0.30%             | 0.13%   | 0.02%           | 0.00%  | 3.35%                              | 56.28%                          | 0.00%  | 1.17%                                       | 0.00%  | 0.00% | 60.80%                         | 164,482,322       |
| 51 - Wholesale Trade; Nondurable Goods                                       | \$       | -                | 56,566 | -                      | -         | 326,217           | -       | -               | -      | 382,783                            | 40,585,099                      | -  | 5,543                                       | -  | -     | 40,973,425                     |                   |
|  | %        | 0.00%            | 0.13%  | 0.00%                  | 0.00%     | 0.77%             | 0.00%   | 0.00%           | 0.00%  | 0.90%                              | 95.56%                          | 0.00%  | 0.01%                                       | 0.00%  | 0.00% | 96.47%                         | 42,471,424        |
| 52 - Bldg Matis, Hardware, Garden Supply                                     | \$       | -                | -      | -                      | -         | -                 | -       | -               | -      | -                                  | -                               | -  | -   | -  | -     | -                              |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 0.00%             | 0.00%   | 0.00%           | 0.00%  | 0.00%                              | 0.00%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 0.00%                          | 1,106,016         |
| 55 - Automotive Dirs & Gasoline Service Stations                             | \$       | -                | -      | -                      | -         | 577,209           | -       | -               | -      | 577,209                            | -                               | -  | -   | -  | -     | 577,209                        |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 6.63%             | 0.00%   | 0.00%           | 0.00%  | 6.63%                              | 0.00%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 6.63%                          | 8,705,141         |
| 57 - Home Furniture, Furnishings & Equip Stores                              | \$       | -                | -      | -                      | -         | -                 | -       | -               | -      | -                                  | 606                             | -  | -   | -  | -     | 606                            |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 0.00%             | 0.00%   | 0.00%           | 0.00%  | 0.00%                              | 0.21%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 0.21%                          | 290,608           |
| 58 - Eating & Drinking Places  | \$       | -                | -      | -                      | -         | -                 | -       | -               | -      | -                                  | 1,099                           | -  | -   | -  | -     | 1,099                          |                   |
|  | %        | 0.00%            | 0.00%  | 0.00%                  | 0.00%     | 0.00%             | 0.00%   | 0.00%           | 0.00%  | 0.00%                              | 0.09%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 0.09%                          | 1,253,541         |
| 59 - Misc Retail   | \$       | -                | -      | 2,033                  | -         | 203,634           | -       | -               | -      | 205,667                            | 14,847                          | -  | -   | -  | -     | 220,514                        |                   |
|  | %        | 0.00%            | 0.00%  | 0.17%                  | 0.00%     | 16.92%            | 0.00%   | 0.00%           | 0.00%  | 17.08%                             | 1.23%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 18.32%                         | 1,203,790         |
| <b>Total</b>   | \$       | 583,834          | 56,566 | 5,551,145              | 4,284,418 | 19,085,734        | 477,138 | 4,054,753       | -      | 34,093,588                         | 148,209,739                     | 106,742  | 1,922,636                                   | -  | -     | 184,332,705                    | 438,534,934       |
|  | %        | 0.13%            | 0.01%  | 1.27%                  | 0.98%     | 4.35%             | 0.11%   | 0.92%           | 0.00%  | 7.77%                              | 33.80%                          | 0.02%  | 0.44%                                       | 0.00%  | 0.00% | 42.03%                         |                   |
| <b>Net Procurement**</b>   | \$       |                  |        |                        |           |                   |         |                 |        |                                    |                                 |  |   |  |       |                                | 2,425,216,851     |

# 9.1.2 Supplier Diversity Results by Standard Industrial Classification (SIC) Codes (con't)

| Supplier Diversity Annual Report and Annual Plan                             |          |                  |            |                        |            |                   |            |                 |           |                                    |                                 |  |   |  |       |                                |                   |
|--|----------|------------------|------------|------------------------|------------|-------------------|------------|-----------------|-----------|------------------------------------|---------------------------------|--|---|--|-------|--------------------------------|-------------------|
| San Diego Gas & Electric   |          |                  |            |                        | 2022       |                   |            |                 |           | GO 156 Section 9.1.2               |                                 |  |   |  |       |                                |                   |
| Supplier Diversity Results by Standard Industrial Classification (SIC) Codes |          |                  |            |                        |            |                   |            |                 |           |                                    |                                 |  |   |  |       |                                |                   |
| SERVICE  | SIC Code | African American |            | Asian Pacific American |            | Hispanic American |            | Native American |           | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | 8(a)* | Total Supplier Diversity Spend | Total Procurement |
|  |          | Male             | Female     | Male                   | Female     | Male              | Female     | Male            | Female    |                                    |                                 |  |   |  |       |                                |                   |
| 07 - Agricultural Svcs   | \$       | -                | 1,275      | 2,093,754              | -          | 6,266,375         | -          | -               | -         | 8,361,404                          | 1,453,380                       | -  | -   | -  | -     | 9,814,784                      | 71,795,803        |
|  | %        | 0.00%            | 0.00%      | 2.92%                  | 0.00%      | 8.73%             | 0.00%      | 0.00%           | 0.00%     | 11.65%                             | 2.02%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 13.67%                         |                   |
| 13 - Oil & Gas Extraction  | \$       | -                | -          | -                      | -          | -                 | -          | 100,046         | -         | 100,046                            | 6,175                           | -  | -   | -  | -     | 106,221                        | 4,024,568         |
|  | %        | 0.00%            | 0.00%      | 0.00%                  | 0.00%      | 0.00%             | 0.00%      | 2.49%           | 0.00%     | 2.49%                              | 0.15%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 2.64%                          |                   |
| 15 - Bldg Const-General Contractors  | \$       | 2,942,952        | -          | 27,655                 | 27,094     | 12,650,286        | -          | 818,215         | -         | 16,466,202                         | 7,090,368                       | -  | 4,360,827                                   | -  | -     | 27,917,397                     | 48,759,939        |
|  | %        | 6.04%            | 0.00%      | 0.06%                  | 0.06%      | 25.94%            | 0.00%      | 1.68%           | 0.00%     | 33.77%                             | 14.54%                          | 0.00%  | 8.94%                                       | 0.00%  | 0.00% | 57.25%                         |                   |
| 16 - Heavy Const Other Than Bldg Construction                                | \$       | -                | -          | -                      | -          | 58,714,251        | -          | 22,491,679      | 2,752     | 81,208,682                         | 19,307,880                      | -  | 18,055,001                                  | -  | -     | 118,571,562                    | 401,343,490       |
|  | %        | 0.00%            | 0.00%      | 0.00%                  | 0.00%      | 14.63%            | 0.00%      | 5.60%           | 0.00%     | 20.23%                             | 4.81%                           | 0.00%  | 4.50%                                       | 0.00%  | 0.00% | 29.54%                         |                   |
| 17 - Const-Special Trade Contractors   | \$       | 5,310,318        | -          | 5,092,030              | 5,654,912  | 13,533,913        | 11,146,983 | 2,763,647       | 4,727,343 | 48,229,146                         | 38,908,378                      | 156,649  | 38,699,655                                  | -  | -     | 125,993,827                    | 245,382,235       |
|  | %        | 2.16%            | 0.00%      | 2.08%                  | 2.30%      | 5.52%             | 4.54%      | 1.13%           | 19.3%     | 19.65%                             | 15.86%                          | 0.06%  | 15.77%                                      | 0.00%  | 0.00% | 51.35%                         |                   |
| 27 - Printing, Publishing & Allied Industries                                | \$       | -                | -          | -                      | -          | 96,735            | 42,984     | -               | -         | 139,719                            | 254,233                         | -  | 1,232                                       | -  | -     | 395,184                        | 1,204,714         |
|  | %        | 0.00%            | 0.00%      | 0.00%                  | 0.00%      | 0.23%             | 0.10%      | 0.00%           | 0.00%     | 0.31%                              | 0.63%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 0.32%                          |                   |
| 42 - Motor Freight Transportation & Warehousing                              | \$       | 1,405,034        | -          | 97,136                 | 70,233     | 282,238           | 22,804,365 | -               | -         | 24,659,006                         | 1,408,084                       | -  | 12,261,405                                  | -  | -     | 38,328,495                     | 40,873,622        |
|  | %        | 3.44%            | 0.00%      | 0.24%                  | 0.17%      | 0.69%             | 55.79%     | 0.00%           | 0.00%     | 60.33%                             | 3.44%                           | 0.00%  | 30.00%                                      | 0.00%  | 0.00% | 32.80%                         |                   |
| 45 - Transportation By Air   | \$       | -                | -          | -                      | -          | -                 | -          | -               | -         | -                                  | 1,610,720                       | -  | -   | -  | -     | 1,610,720                      | 2,474,003         |
|  | %        | 0.00%            | 0.00%      | 0.00%                  | 0.00%      | 0.00%             | 0.00%      | 0.00%           | 0.00%     | 0.00%                              | 65.11%                          | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 65.11%                         |                   |
| 47 - Transportation Svcs   | \$       | 24,940           | -          | -                      | -          | -                 | -          | -               | -         | 24,940                             | -                               | -  | 12,425                                      | -  | -     | 37,365                         | 2,162,428         |
|  | %        | 1.15%            | 0.00%      | 0.00%                  | 0.00%      | 0.00%             | 0.00%      | 0.00%           | 0.00%     | 0.10%                              | 0.00%                           | 0.00%  | 0.57%                                       | 0.00%  | 0.00% | 1.73%                          |                   |
| 49 - Electric, Gas & Sanitary Svcs   | \$       | 122,173          | -          | -                      | -          | 3,226,404         | 865,491    | -               | -         | 4,214,067                          | 90,181                          | -  | -   | -  | -     | 4,304,249                      | 6,139,377         |
|  | %        | 1.99%            | 0.00%      | 0.00%                  | 0.00%      | 52.55%            | 14.10%     | 0.00%           | 0.00%     | 68.64%                             | 1.47%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 70.11%                         |                   |
| 60 - Depository Institutions   | \$       | -                | -          | -                      | -          | -                 | -          | -               | -         | -                                  | -                               | -  | -   | -  | -     | -                              | 14,150,302        |
|  | %        | 0.00%            | 0.00%      | 0.00%                  | 0.00%      | 0.00%             | 0.00%      | 0.00%           | 0.00%     | 0.00%                              | 0.00%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 0.00%                          |                   |
| 61 - Non-depository Institutions   | \$       | -                | -          | -                      | -          | -                 | -          | -               | -         | -                                  | -                               | -  | -   | -  | -     | -                              | 55,530            |
|  | %        | 0.00%            | 0.00%      | 0.00%                  | 0.00%      | 0.00%             | 0.00%      | 0.00%           | 0.00%     | 0.00%                              | 0.00%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 0.00%                          |                   |
| 62 - Security & Commodity Brokers, Dirs, Exchanges                           | \$       | -                | -          | -                      | -          | 152,500           | -          | -               | -         | 152,500                            | 152,500                         | -  | 388,875                                     | -  | -     | 693,875                        | 9,244,424         |
|  | %        | 0.00%            | 0.00%      | 0.00%                  | 0.00%      | 1.65%             | 0.00%      | 0.00%           | 0.00%     | 1.65%                              | 1.65%                           | 0.00%  | 4.21%                                       | 0.00%  | 0.00% | 7.51%                          |                   |
| 64 - Insurance Agents, Brokers & Svcs  | \$       | -                | -          | -                      | -          | -                 | -          | -               | -         | -                                  | -                               | -  | -   | -  | -     | -                              | 14,048            |
|  | %        | 0.00%            | 0.00%      | 0.00%                  | 0.00%      | 0.00%             | 0.00%      | 0.00%           | 0.00%     | 0.00%                              | 0.00%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 0.00%                          |                   |
| 65 - Real Estate   | \$       | 3,726,137        | -          | -                      | -          | 8,320             | -          | -               | -         | 3,734,457                          | -                               | -  | -   | -  | -     | 3,734,457                      | 7,283,082         |
|  | %        | 51.16%           | 0.00%      | 0.00%                  | 0.00%      | 0.11%             | 0.00%      | 0.00%           | 0.00%     | 51.28%                             | 0.00%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 51.28%                         |                   |
| 73 - Business Svcs   | \$       | 44,978,242       | 7,004,415  | 20,784,513             | 2,217,302  | 5,858,720         | 9,857,998  | 24,842,949      | 3,646     | 115,547,783                        | 116,071,974                     | 403,791  | 9,321,519                                   | -  | -     | 241,345,067                    | 537,468,343       |
|  | %        | 8.37%            | 1.30%      | 3.87%                  | 0.41%      | 1.09%             | 1.83%      | 4.62%           | 0.00%     | 21.50%                             | 21.60%                          | 0.08%  | 1.73%                                       | 0.00%  | 0.00% | 44.90%                         |                   |
| 75 - Automotive Repair, Svcs & Parking                                       | \$       | 8,453            | -          | -                      | -          | 273,971           | 2,853      | -               | -         | 285,278                            | 586,665                         | -  | -   | -  | -     | 871,943                        | 3,821,430         |
|  | %        | 0.22%            | 0.00%      | 0.00%                  | 0.00%      | 7.17%             | 0.07%      | 0.00%           | 0.00%     | 7.47%                              | 15.35%                          | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 22.82%                         |                   |
| 76 - Misc Repair Svcs  | \$       | -                | -          | -                      | -          | -                 | -          | -               | -         | -                                  | -                               | -  | -   | -  | -     | -                              | 27,758,218        |
|  | %        | 0.00%            | 0.00%      | 0.00%                  | 0.00%      | 0.00%             | 0.00%      | 0.00%           | 0.00%     | 0.00%                              | 0.00%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 0.00%                          |                   |
| 80 - Health Svcs   | \$       | -                | 75,981     | -                      | 303,553    | -                 | -          | -               | -         | 379,534                            | 5,653                           | -  | -   | -  | -     | 385,187                        | 732,119           |
|  | %        | 0.00%            | 10.38%     | 0.00%                  | 41.46%     | 0.00%             | 0.00%      | 0.00%           | 0.00%     | 51.84%                             | 0.77%                           | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 52.61%                         |                   |
| 81 - Legal Svcs  | \$       | -                | -          | 16,504                 | 55,286     | 76,435            | -          | -               | -         | 148,225                            | 3,264,194                       | -  | -   | -  | -     | 3,412,419                      | 13,551,578        |
|  | %        | 0.00%            | 0.00%      | 0.12%                  | 0.41%      | 0.56%             | 0.00%      | 0.00%           | 0.00%     | 1.09%                              | 24.09%                          | 0.00%  | 0.00%                                       | 0.00%  | 0.00% | 25.18%                         |                   |
| 87 - Engrg, Accounting, Research, Mgmt & Related Svcs                        | \$       | 2,086,309        | 2,971,832  | 47,642,282             | 13,802,363 | 59,598,689        | 11,533     | 590,613         | -         | 126,803,620                        | 41,643,774                      | 7,783,065  | 8,820,798                                   | -  | -     | 185,051,257                    | 500,022,837       |
|  | %        | 0.42%            | 0.59%      | 9.53%                  | 2.76%      | 11.92%            | 0.02%      | 0.12%           | 0.00%     | 25.36%                             | 8.33%                           | 1.56%  | 1.76%                                       | 0.00%  | 0.00% | 37.01%                         |                   |
| 89 - Svcs, Not Elsewhere Classified  | \$       | 225,234          | -          | 65,390                 | 90,186     | 2,004,655         | 113        | 234,479         | -         | 2,620,057                          | 14,285,282                      | 179,629  | 78,711                                      | -  | -     | 17,163,679                     | 48,413,262        |
|  | %        | 0.47%            | 0.00%      | 0.14%                  | 0.19%      | 4.14%             | 0.00%      | 0.48%           | 0.00%     | 5.41%                              | 29.51%                          | 0.37%  | 0.16%                                       | 0.00%  | 0.00% | 35.45%                         |                   |
| <b>Total</b>   | \$       | 60,829,792       | 10,053,502 | 75,819,263             | 22,220,928 | 162,743,492       | 44,932,366 | 51,741,582      | 4,733,740 | 433,074,666                        | 246,139,441                     | 8,523,134  | 92,000,447                                  | -  | -     | 779,737,688                    | 1,986,676,353     |
|  | %        | 3.06%            | 0.51%      | 3.82%                  | 1.12%      | 8.19%             | 2.26%      | 2.60%           | 0.24%     | 21.80%                             | 12.39%                          | 0.43%  | 4.63%                                       | 0.00%  | 0.00% | 39.25%                         |                   |
| <b>Net Procurement**</b>   | \$       |                  |            |                        |            |                   |            |                 |           |                                    |                                 |  |   |  |       |                                | 2,425,216,851     |

**NOTES:**

\* 8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTDPBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).  
 \*\* Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.

<sup>1</sup> Direct - Means Direct Procurement: when a utility directly procures from a supplier.  
<sup>2</sup> Sub - Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfil its contractual obligation(s).  
 % - Percentage of Net Procurement.

Totals may not add due to rounding.

# 9.1.2 Number of Diverse Suppliers and Revenue Reported to the Supplier Clearinghouse

| Supplier Diversity Annual Report and Annual Plan                               |  |                                 |  |   |  |          |            |                                    |                                 |  |   |  |                      |            |  |
|--|--|---------------------------------|--|---|--|----------|------------|------------------------------------|---------------------------------|--|---|--|----------------------|------------|--|
| San Diego Gas and Electric   |  |                                 | 2022   |   |  |          |            |                                    |                                 |  |   |  | GO 156 Section 9.1.2 |            |  |
| Number of Diverse Suppliers and Revenue Reported to the Supplier Clearinghouse |  |                                 |  |   |  |          |            |                                    |                                 |  |   |  |                      |            |  |
| Number of Diverse Suppliers Data   |  |                                 |  |   |  |          |            |                                    |                                 |  |   |  |                      |            |  |
| Number of Diverse Suppliers  | Revenue Reported to the Supplier Clearinghouse |                                 |  |   |  |          |            | Utility-Specific 2022 Summary      |                                 |  |   |  |                      |            |  |
|  | Minority Business Enterprise (MBE)             | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | 8(a)*    | Total      | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | 8(a)*                | Total      |  |
| Under \$1 million  | 129  | 95                              | 8  | 33  | 0  | 0        | 265        | 222                                | 172                             | 8  | 25  | 0  | 0                    | 427        |  |
| Under \$5 million  | 52   | 42                              | 1  | 0   | 0  | 0        | 95         | 41                                 | 37                              | 1  | 4   | 0  | 0                    | 83         |  |
| Under \$10 million   | 28   | 32                              | 1  | 1   | 0  | 0        | 62         | 10                                 | 8                               | 1  | 2   | 0  | 0                    | 21         |  |
| Above \$10 million   | 77   | 58                              | 0  | 0   | 0  | 0        | 135        | 13                                 | 10                              | 0  | 3   | 0  | 0                    | 26         |  |
| <b>Total</b>   | <b>286</b>                                     | <b>227</b>                      | <b>10</b>  | <b>34</b>                                   | <b>0</b>   | <b>0</b> | <b>557</b> | <b>286</b>                         | <b>227</b>                      | <b>10</b>  | <b>34</b>                                   | <b>0</b>   | <b>0</b>             | <b>557</b> |  |

| Revenue and Payment Data     |  |                                 |  |   |  |          |               |                                    |                                 |  |   |  |          |            |  |
|------------------------------|--|---------------------------------|--|---|--|----------|---------------|------------------------------------|---------------------------------|--|---|--|----------|------------|--|
| Revenue of Diverse Suppliers | Revenue Reported to the Supplier Clearinghouse |                                 |  |   |  |          |               | Utility-Specific 2022 Summary      |                                 |  |   |  |          |            |  |
|                              | Minority Business Enterprise (MBE)             | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | 8(a)*    | Total         | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | 8(a)*    | Total      |  |
| Under \$1 million            | 21   | 23                              | 1  | 0   | 0  | 0        | 45            | 37                                 | 28                              | 1  | 4   | 0  | 0        | 70         |  |
| Under \$5 million            | 133  | 109                             | 2  | 0   | 0  | 0        | 243           | 97                                 | 90                              | 1  | 7   | 0  | 0        | 195        |  |
| Under \$10 million           | 203  | 217                             | 5  | 6   | 0  | 0        | 431           | 76                                 | 59                              | 6  | 15  | 0  | 0        | 156        |  |
| Above \$10 million           | 29,257   | 8,317                           | 0  | 0   | 0  | 0        | 37,574        | 257                                | 218                             | 0  | 68  | 0  | 0        | 543        |  |
| <b>Total</b>                 | <b>29,614</b>                                  | <b>8,666</b>                    | <b>8</b>   | <b>6</b>                                    | <b>0</b>   | <b>0</b> | <b>38,294</b> | <b>467</b>                         | <b>394</b>                      | <b>9</b>   | <b>94</b>                                   | <b>0</b>   | <b>0</b> | <b>964</b> |  |

**NOTES:**

\* 8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBPDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).  
 \*\* Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.

Totals may not add due to rounding.

# 9.1.2 Description of Number of Diverse Suppliers with California Majority Workforce

SDG&E did business with 147 diverse suppliers in 2022 that have the majority of their workforce in California.

# 9.1.3 Supplier Diversity Program Expense

## Itemization of Supplier Diversity Program Expenses

Expenses for the 2022 Supplier Diversity program include items such as collateral development, networking events, technical assistance, capacity building, CPUC Supplier Clearinghouse payments, office support services and other program expenses.

| Expense Category        | 2022<br>(in thousands) |
|-------------------------|------------------------|
| Wages                   | \$509                  |
| Other Employee Expenses | \$16                   |
| Program Expenses        | \$67                   |
| Reporting Expenses      | \$25                   |
| Training Expenses       | \$7                    |
| Consultant Expenses     | \$48                   |
| Other Expenses          | \$140                  |
| <b>Total</b>            | <b>\$812</b>           |

## 9.1.4 Description of Progress in Meeting or Exceeding Set Goals

SDG&E was able to exceed the CPUC diverse spend goal for the 18th consecutive year, through the execution of internal strategies, programs and support from our business units and executive management. The LGBT category goal was not achieved, primarily due to the low number of LGBT certified businesses. We will continue our focus to find and develop suppliers in this category for 2023.

## 9.1.4 Supplier Diversity Results Compared to Set Goals

| Supplier Diversity Annual Report and Annual Plan                 |               |                      |
|--|---------------|----------------------|
| San Diego Gas and Electric                                       | 2022          | GO 156 Section 9.1.4 |
| Supplier Diversity Results Compared to Set Goals                 |               |                      |
| Category   | 2022 Result % | 2022 Goal %          |
| Minority Male Business Enterprise                                | 15.69%        | 0.00%                |
| Minority Female Business Enterprise                              | 3.58%         | 0.00%                |
| Minority Business Enterprise (MBE)                               | 19.26%        | 15.00%               |
| Women Business Enterprise (WBE)                                  | 16.26%        | 5.00%                |
| Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | 0.36%         | 0.50%                |
| Disabled Veteran Business Enterprise (DVBE)                      | 3.87%         | 1.50%                |
| Persons with Disabilities Business Enterprise (PDBE)             | 0.00%         | N/A                  |
| <b>Total</b>   | <b>39.75%</b> | <b>22.00%</b>        |

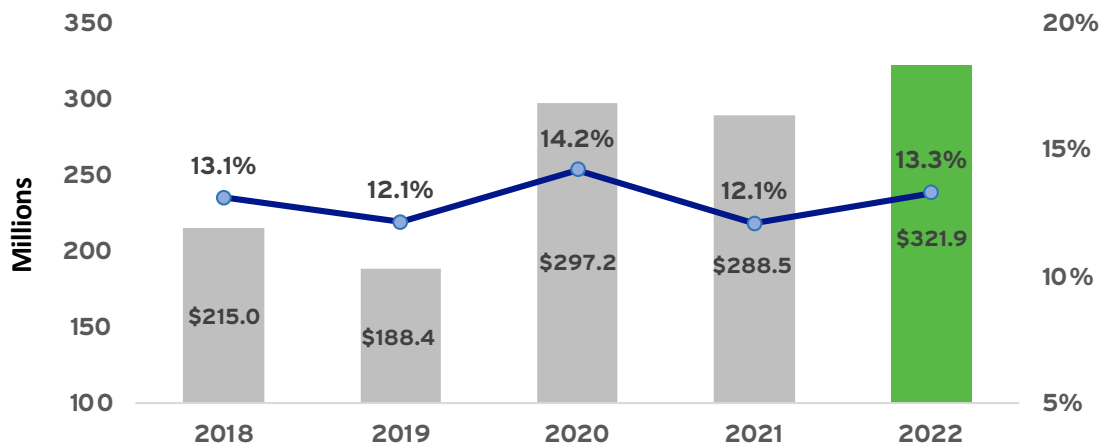
**NOTE:**  
% - Percentage of Net Procurement.

# 9.1.5 Description of Prime Contractors Utilization of Diverse Subcontractors

## Supplier Diversity Subcontracting

We continue to have strong performance in subcontracting with our diverse suppliers. In 2022, we achieved \$321.9 million or 13.3 percent in supplier diversity spending and will continue our efforts to increase our spending in this area.

**SUBCONTRACTING 2018 TO 2022 (\$ AND %)**



**Daryl Visser**  
VP of Operations,  
Primoris Snelson



The success of our work depends on having reliable suppliers and subcontractors, so we are very interested in ensuring we have a diverse base to support our work. More importantly though, we want to provide a positive impact on the communities where we work and having a diverse network of suppliers and subcontractors allows us to provide opportunities for business in those areas.”

## 9.1.5 Summary of Prime Contractors Utilization of Diverse Subcontractors

| San Diego Gas & Electric  |               |                 | 2022                               |                                 |   |   | G.O. #156 Sec. 9.1.5                                 |             |                                |  |
|---|---------------|-----------------|------------------------------------|---------------------------------|---|---|--|-------------|--------------------------------|--|
| Summary of Prime Contractor Utilization of Diverse Subcontractors |               |                 |                                    |                                 |   |   |  |             |                                |  |
|   | Minority Male | Minority Female | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | Other 8(a)* | Total Supplier Diversity Spend |  |
| Direct \$   | 276,374,328   | 30,640,710      | 307,015,039                        | 287,529,059                     | 7,654,645   | 39,947,427                                  | -  | -           | 642,146,170                    |  |
| Subcontracting \$   | 104,035,267   | 56,117,948      | 160,153,215                        | 106,820,121                     | 975,231   | 53,975,656                                  | -  | -           | 321,924,222                    |  |
| Total \$  | 380,409,595   | 86,758,658      | 467,168,253                        | 394,349,180                     | 8,629,876   | 93,923,083                                  | -  | -           | 964,070,392                    |  |
| Direct %  | 11.40%        | 1.26%           | 12.66%                             | 11.86%                          | 0.32%   | 1.65%                                       | 0.00%  | 0.00%       | 26.48%                         |  |
| Subcontracting %  | 4.29%         | 2.31%           | 6.60%                              | 4.40%                           | 0.04%   | 2.23%                                       | 0.00%  | 0.00%       | 13.27%                         |  |
| Total %   | 15.69%        | 3.58%           | 19.26%                             | 16.26%                          | 0.36%   | 3.87%                                       | 0.00%  | 0.00%       | 39.75%                         |  |
| Net Procurement**   |               |                 |                                    |                                 |   |   |  |             | 2,425,216,851                  |  |

### NOTES:

\* 8(a) - Firms classified as 8(a) by the Small Business Administration include non-WMDVLGBTBPDBE. Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

\*\* Net Procurement includes purchase orders, non-purchase orders, and credit card dollars.

Direct - Means Direct Procurement: when a utility directly procures from a supplier.

Sub - Means Subcontractor Procurement: when a prime contractor, in contract with a utility, procures from a subcontractor to fulfil its contractual obligation(s).

% - Percentage of Net Procurement.

Totals may not add due to rounding.

## Top-Tier Wildfire Mitigation Program



- Recognized as a leader in wildfire innovation and weather science
- Continued investment in fire hardening to support public safety
- Strategic undergrounding with 100+ miles in high fire thread areas by 2022

## 9.1.6 List of Supplier Diversity Complaints Received and Current Status

There were no formal complaints filed against SDG&E with the CPUC or lawsuits filed in 2022 in relation to SDG&E's Supplier Diversity program.

## 9.1.7 Description of Efforts to Recruit Diverse Suppliers in Low Utilization Categories

SDG&E continues to focus on increasing the number of diverse suppliers as well as the spend in low utilization categories. In 2022 we spent \$1.1 million or 3.6 percent of our total financial services spend with diverse suppliers. In the legal services area, \$3.4 million or 25.1 percent was spent with diverse firms.

### **Financial Services**

Financial services remain an important part of SDG&E's outreach efforts. Our executives and stakeholders are aware of the importance of penetrating this service sector and are assisting in actively seeking out qualified, diverse suppliers for specific financial reviews and audits.

### **Legal Services**

SDG&E recognizes the importance of working with diverse legal firms to increase spending. Our Legal department has a Community of Counsel Diversity program where they provide incentives to law firms performing work for SDG&E who assign diverse partners and non-partner attorneys to our matters.

**Our commitment to innovation and technology is advancing cleaner energy systems.**

## 9.1.9 Description of Supplier Diversity Activities and Progress in Power (Energy) Procurement

SDG&E procured over \$5.2 million in renewable energy from diverse suppliers in power procurement and progress achieved during the previous calendar year.

### 9.1.9 Supplier Diversity Results in Power (Energy) Procurement

| Supplier Diversity Annual Report and Annual Plan                 |                              |  |                                |                     |                        |                     |                        |                |
|--|------------------------------|--|--------------------------------|---------------------|------------------------|---------------------|------------------------|----------------|
| San Diego Gas and Electric                                       |                              | 2022                                       |                                |                     |                        |                     | GO 156 Section 9.1.9   |                |
| Supplier Diversity Results in Power (Energy) Procurement         |                              |  |                                |                     |                        |                     |                        |                |
|  |                              | Direct Power Purchases \$                  | Direct Fuels for Generation \$ |                     | Totals \$ <sup>1</sup> |                     |                        | % <sup>2</sup> |
|  |                              | Renewable and Non-Renewable Power Products | Diesel                         | Natural Gas         | Direct <sup>3</sup>    | Sub                 | Total \$ <sup>4</sup>  |                |
| Minority Male  | African American             | \$0  | \$0                            | \$0                 | \$0                    | \$0                 | \$0                    | 0.00%          |
|  | Asian Pacific American       | \$0  | \$0                            | \$0                 | \$0                    | \$0                 | \$0                    | 0.00%          |
|  | Hispanic American            | \$0  | \$0                            | \$0                 | \$0                    | \$0                 | \$0                    | 0.00%          |
|  | Native American              | \$5,236,725                                | \$0                            | \$0                 | \$5,236,725            | \$0                 | \$5,236,725            | 0.39%          |
|  | <b>Total Minority Male</b>   | <b>\$5,236,725</b>                         | <b>\$0</b>                     | <b>\$0</b>          | <b>\$5,236,725</b>     | <b>\$0</b>          | <b>\$5,236,725</b>     | <b>0.39%</b>   |
| Minority Female  | African American             | \$0  | \$0                            | \$0                 | \$0                    | \$0                 | \$0                    | 0.00%          |
|  | Asian Pacific American       | \$0  | \$0                            | \$1,848,780         | \$1,848,780            | \$0                 | \$1,848,780            | 0.14%          |
|  | Hispanic American            | \$0  | \$0                            | \$0                 | \$0                    | \$0                 | \$0                    | 0.00%          |
|  | Native American              | \$0  | \$0                            | \$0                 | \$0                    | \$0                 | \$0                    | 0.00%          |
|  | <b>Total Minority Female</b> | <b>\$0</b>                                 | <b>\$0</b>                     | <b>\$1,848,780</b>  | <b>\$1,848,780</b>     | <b>\$0</b>          | <b>\$1,848,780</b>     | <b>0.14%</b>   |
| Total Minority Business Enterprise (MBE)                         | \$5,236,725                  | \$0  | \$1,848,780                    | \$7,085,505         | \$0                    | \$7,085,505         | 0.53%                  |                |
| Women Business Enterprise (WBE)                                  | \$0                          | \$0  | \$8,985,667                    | \$8,985,667         | \$106,185              | \$9,091,852         | 0.67%                  |                |
| Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | \$0                          | \$0  | \$0                            | \$0                 | \$36,470               | \$36,470            | 0.00%                  |                |
| Disabled Veteran Business Enterprise (DVBE)                      | \$0                          | \$0  | \$0                            | \$0                 | \$2,587                | \$2,587             | 0.00%                  |                |
| Persons with Disabilities Business Enterprises (PDBE)            | \$0                          | \$0  | \$0                            | \$0                 | \$13,250               | \$13,250            | 0.00%                  |                |
| 8(a) <sup>5</sup>  | \$0                          | \$0  | \$0                            | \$0                 | \$0                    | \$0                 | 0.00%                  |                |
| <b>Total Supplier Diversity</b>                                  | <b>\$5,236,725</b>           | <b>\$0</b>                                 | <b>\$10,834,447</b>            | <b>\$16,071,172</b> | <b>\$158,492</b>       | <b>\$16,229,664</b> | <b>1.20%</b>           |                |
| <b>Net Power Procurement</b>                                     |                              |  |                                |                     |                        |                     | <b>\$1,347,300,625</b> |                |
| <b>Net Direct Power Purchases</b>                                |                              |  |                                |                     |                        |                     | <b>\$990,205,108</b>   |                |
| <b>Net Direct Fuels for Generation</b>                           |                              |  |                                |                     |                        |                     | <b>\$357,095,517</b>   |                |

#### NOTES:

<sup>1</sup> Excludes purchases from the California Independent System Operator (CAISO), other utilities, federal entities, state entities, municipalities and cooperatives.

<sup>2</sup> % - Percentage of Net Procurement.

<sup>3</sup> Includes Direct Power Purchases and Direct Fuels for Generation.

<sup>4</sup> "Total" does not include pre-commercial development (COD) subcontracting values.

<sup>5</sup> 8(a) - Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

Public version excludes Nuclear spend

## 9.1.11 Description of Supplier Diversity Activities and Progress in Fuel Procurement

SDG&E remains committed to creating opportunities for diverse natural gas suppliers. At SDG&E, in 2022 we procured over \$10.8 million of our natural gas purchases, used for our natural gas-fired electric generation plants, from diverse suppliers.

SDG&E's obligation to procure least-cost, best-fit electricity from suppliers and to manage risk exposure by finding and vetting suppliers who meet SDG&E's credit requirements presents very specific challenges in power procurement. It is often difficult for diverse suppliers with limited access to credit to mount a plausible case for their proposals against large electric generators financed by investment firms or commercial banks. SDG&E continues to work with individual diverse suppliers on credit requirements and access to credit strategies in order to foster their participation in the electricity market. SDG&E and other utility buyers use a specialized credit instrument, the Funds Transfer Agency Agreement (FTAA), to assist small suppliers in short-term procurement opportunities. The FTAA facilitates entry into a capital-intensive portion of our power procurement process for diverse suppliers without having to utilize their available lines of credit.

## 9.1.11 Supplier Diversity Results in Fuel Procurement

| Supplier Diversity Annual Report and Annual Plan                 |                              |                    |            |                     |                     |                        |                     |                    |                      |
|--|------------------------------|--------------------|------------|---------------------|---------------------|------------------------|---------------------|--------------------|----------------------|
| San Diego Gas and Electric                                       |                              | 2022               |            |                     |                     | GO 156 Section 9.1.11  |                     |                    |                      |
| Supplier Diversity Results in Fuel Procurement                   |                              |                    |            |                     |                     |                        |                     |                    |                      |
|  |                              | Natural Gas \$     |            | LPG \$ <sup>1</sup> |                     | Totals \$ <sup>2</sup> |                     |                    | % <sup>3</sup>       |
|  |                              | SHORT TERM         | LONG TERM  | SHORT TERM          | LONG TERM           | Total Natural Gas      | Total LPG           | Total \$           |                      |
| Minority Male  | African American             | \$0                | \$0        | \$0                 | \$0                 | \$0                    | \$0                 | \$0                | 0.00%                |
|  | Asian Pacific American       | \$0                | \$0        | \$0                 | \$0                 | \$0                    | \$0                 | \$0                | 0.00%                |
|  | Hispanic American            | \$0                | \$0        | \$0                 | \$0                 | \$0                    | \$0                 | \$0                | 0.00%                |
|  | Native American              | \$0                | \$0        | \$0                 | \$0                 | \$0                    | \$0                 | \$0                | 0.00%                |
|  | <b>Total Minority Male</b>   | <b>\$0</b>         | <b>\$0</b> | <b>\$0</b>          | <b>\$0</b>          | <b>\$0</b>             | <b>\$0</b>          | <b>\$0</b>         | <b>0.00%</b>         |
| Minority Female  | African American             | \$0                | \$0        | \$0                 | \$0                 | \$0                    | \$0                 | \$0                | 0.00%                |
|  | Asian Pacific American       | \$1,848,780        | \$0        | \$0                 | \$0                 | \$1,848,780            | \$0                 | \$1,848,780        | 0.52%                |
|  | Hispanic vAmerican           | \$0                | \$0        | \$0                 | \$0                 | \$0                    | \$0                 | \$0                | 0.00%                |
|  | Native American              | \$0                | \$0        | \$0                 | \$0                 | \$0                    | \$0                 | \$0                | 0.00%                |
|  | <b>Total Minority Female</b> | <b>\$1,848,780</b> | <b>\$0</b> | <b>\$0</b>          | <b>\$0</b>          | <b>\$1,848,780</b>     | <b>\$0</b>          | <b>\$1,848,780</b> | <b>0.52%</b>         |
| Total Minority Business Enterprise (MBE)                         | \$1,848,780                  | \$0                | \$0        | \$0                 | \$1,848,780         | \$0                    | \$1,848,780         | 0.52%              |                      |
| Women Business Enterprise (WBE)                                  | \$8,985,667                  | \$0                | \$0        | \$0                 | \$8,985,667         | \$0                    | \$8,985,667         | 2.52%              |                      |
| Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | \$0                          | \$0                | \$0        | \$0                 | \$0                 | \$0                    | \$0                 | 0.00%              |                      |
| Disabled Veteran Business Enterprise (DVBE)                      | \$0                          | \$0                | \$0        | \$0                 | \$0                 | \$0                    | \$0                 | 0.00%              |                      |
| Disabled Business Enterprise                                     | \$0                          | \$0                | \$0        | \$0                 | \$0                 | \$0                    | \$0                 | 0.00%              |                      |
| Other 8(a) <sup>4</sup>  | \$0                          | \$0                | \$0        | \$0                 | \$0                 | \$0                    | \$0                 | 0.00%              |                      |
| <b>TOTAL WMDVLGBTBE</b>  | <b>\$10,834,447</b>          | <b>\$0</b>         | <b>\$0</b> | <b>\$0</b>          | <b>\$10,834,447</b> | <b>\$0</b>             | <b>\$10,834,447</b> | <b>3.03%</b>       |                      |
| <b>Net Fuel Procurement</b>                                      |                              |                    |            |                     |                     |                        |                     |                    | <b>\$357,095,517</b> |
| <b>Net Natural Gas Procurement</b>                               |                              |                    |            |                     |                     |                        |                     |                    | <b>\$357,095,517</b> |
| <b>Net LPG Procurement</b>                                       |                              |                    |            |                     |                     |                        |                     |                    | <b>\$0</b>           |

### NOTES:

Short Term: The term of the deal is no longer than one calendar month.

Long Term: The term of the deal is greater than one calendar month but less than one calendar year.

<sup>1</sup> LPG - Liquefied Petroleum Gas

<sup>2</sup> Excludes purchases from the CAISO, other utilities, federal entities, state entities, municipalities and cooperatives.

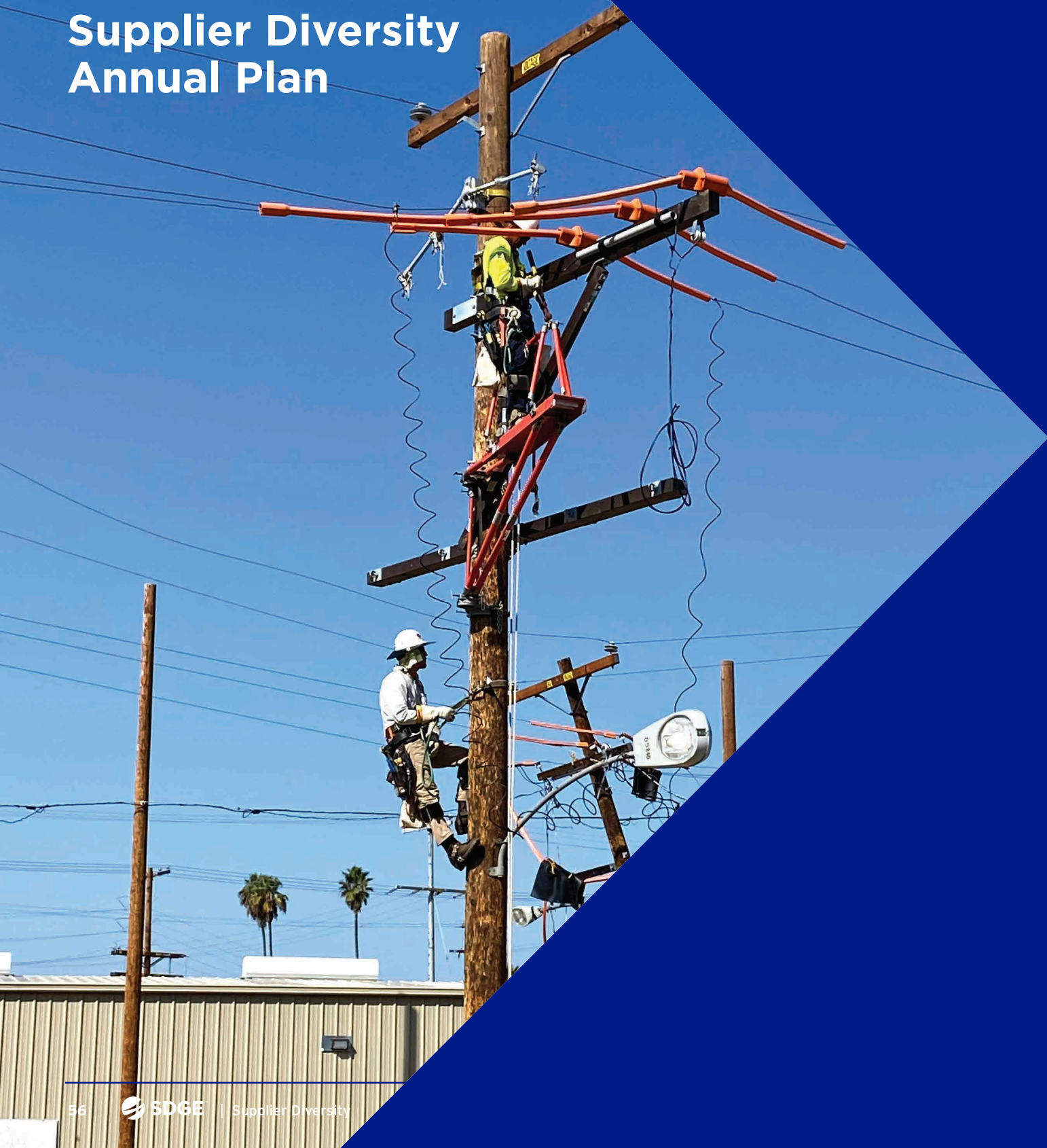
<sup>3</sup> % - Percentage of Net Fuel Procurement

<sup>4</sup> 8(a) - Businesses owned and controlled by persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).

# 2023



## Supplier Diversity Annual Plan



# 10.1.1 Supplier Diversity Short-, Mid-, and Long-Term Procurement Goals

SDG&E is committed to a 40 percent supplier diversity goal.

To achieve this goal, we'll focus on the following initiatives to ensure suppliers build a sustainable business model:

- Continue to increase our minority spend, specifically in the African American spend category in support of the company's equity action plan.
- Continue to increase our spend with local, diverse San Diego County suppliers.
- Expand our virtual communication platforms to support our Technical Assistance programs, Supplier Forums and CBOs collaboration.
- Continue to expand our supplier base in the LGBTBE spend category; support a 1 percent LGBTBE goal.
- Partner with key business units and employees for refreshed Champion Ambassador Program to help advance supplier diversity programs.

The SDG&E supplier diversity goal is to exceed the requirements of General Order 156, in our short-, mid- and long-term goals.

Since the makeup of our diverse suppliers is ever-changing, we have not established specific goals within each sub-category.

| Supplier Diversity Annual Report and Annual Plan                 |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |
|--|------------------------------------|---------------------------------|--|---|--|-------------------------------|------------------------------------|---------------------------------|--|---|--|-------------------------------|------------------------------------|---------------------------------|--|---|--|-------------------------------|
| 2022   |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |
| Supplier Diversity Short-, Mid-, and Long-Term Procurement Goals |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |
| GO 156 Section 10.1.1  |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |
| San Diego Gas & Electric   |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |
| SIC Code   | Short-Term 2023                    |                                 |  |   |  |                               | Mid-Term 2025                      |                                 |  |   |  |                               | Long-Term 2027                     |                                 |  |   |  |                               |
|  | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | Total Supplier Diversity Goal | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | Total Supplier Diversity Goal | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | Total Supplier Diversity Goal |
| Product  |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |
| 23 - Apparel & Oth Finished Prods Made From Fabric               | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 26 - Paper & Allied Prods  | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 28 - Chemicals & Allied Prods                                    | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 29 - Petroleum Refining & Related Industries                     | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 30 - Rubber & Misc Plastics Prods                                | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 32 - Stone, Clay, Glass & Concrete Prods                         | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 33 - Primary Metal Industries                                    | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 34 - Fabricated Metal Prods, Exc Machinery                       | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 35 - Industrial & Commercial Machinery & Computer Equip          | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 36 - Electronic & Oth Elec Equip & Components                    | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 37 - Transportation Equip  | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 38 - Measuring, Analyzing & Controlling Instruments              | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 39 - Misc Manufacturing Industries                               | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 50 - Wholesale Trade; Durable Goods                              | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 51 - Wholesale Trade; Nondurable Goods                           | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 52 - Bldg Mtls, Hardware, Garden Supply                          | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 55 - Automotive Dirs & Gasoline Service Stations                 | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 57 - Home Furniture, Furnishings & Equip Stores                  | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 58 - Eating & Drinking Places                                    | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 59 - Misc Retail   | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| <b>Subtotal</b>  | <b>15.00%</b>                      | <b>5.00%</b>                    | <b>1.00%</b>   | <b>1.50%</b>                                | <b>0.00%</b>   | <b>22.50%</b>                 | <b>15.00%</b>                      | <b>5.00%</b>                    | <b>1.50%</b>   | <b>1.50%</b>                                | <b>0.00%</b>   | <b>23.00%</b>                 | <b>15.00%</b>                      | <b>5.00%</b>                    | <b>1.50%</b>   | <b>1.50%</b>                                | <b>0.00%</b>   | <b>23.00%</b>                 |

# 10.1.1 Supplier Diversity Short-, Mid-, and Long-Term Procurement Goals (con't)

| Service   | Short-Term 2023                    |                                 |  |   |  |                               | Mid-Term 2025                      |                                 |  |   |  |                               | Long-Term 2027                     |                                 |  |   |  |                               |
|---|------------------------------------|---------------------------------|--|---|--|-------------------------------|------------------------------------|---------------------------------|--|---|--|-------------------------------|------------------------------------|---------------------------------|--|---|--|-------------------------------|
|   | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | Total Supplier Diversity Goal | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | Total Supplier Diversity Goal | Minority Business Enterprise (MBE) | Women Business Enterprise (WBE) | Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) | Disabled Veteran Business Enterprise (DVBE) | Persons with Disabilities Business Enterprise (PDBE) | Total Supplier Diversity Goal |
|   | SIC Code                           |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |                                    |                                 |  |   |  |                               |
| 07 - Agricultural Svcs                                | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 13 - Oil & Gas Extraction                             | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 15 - Bldg Const-General Contractors                   | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 16 - Heavy Const Oth Than Bldg Construction           | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 17 - Const-Special Trade Contractors                  | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 27 - Printing, Publishing & Allied Industries         | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 42 - Motor Freight Transportation & Warehousing       | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 45 - Transportation By Air                            | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 47 - Transportation Svcs                              | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 49 - Electric, Gas & Sanitary Svcs                    | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 60 - Depository Institutions                          | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 61 - Non-depository Institutions                      | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 62 - Security & Commodity Brokers, Dirs, Exchanges    | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 64 - Insurance Agents, Brokers & Svcs                 | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 65 - Real Estate                                      | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 73 - Business Svcs                                    | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 75 - Automotive Repair, Svcs & Parking                | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 76 - Misc Repair Svcs                                 | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 80 - Health Svcs                                      | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 81 - Legal Svcs                                       | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 87 - Engrg, Accounting, Research, Mgmt & Related Svcs | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 22.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| 89 - Svcs, Not Elsewhere Classified                   | 15.00%                             | 5.00%                           | 1.00%  | 1.50%                                       | 0.00%  | 22.50%                        | 15.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        | 22.00%                             | 5.00%                           | 1.50%  | 1.50%                                       | 0.00%  | 23.00%                        |
| <b>Subtotal</b>                                       | <b>15.00%</b>                      | <b>5.00%</b>                    | <b>1.00%</b>   | <b>1.50%</b>                                | <b>0.00%</b>   | <b>22.50%</b>                 | <b>15.00%</b>                      | <b>5.00%</b>                    | <b>1.50%</b>   | <b>1.50%</b>                                | <b>0.00%</b>   | <b>23.00%</b>                 | <b>15.00%</b>                      | <b>5.00%</b>                    | <b>1.50%</b>   | <b>1.50%</b>                                | <b>0.00%</b>   | <b>23.00%</b>                 |
| <b>Total</b>  | <b>15.00%</b>                      | <b>5.00%</b>                    | <b>1.00%</b>   | <b>1.50%</b>                                | <b>0.00%</b>   | <b>22.50%</b>                 | <b>15.00%</b>                      | <b>5.00%</b>                    | <b>1.50%</b>   | <b>1.50%</b>                                | <b>0.00%</b>   | <b>23.00%</b>                 | <b>15.00%</b>                      | <b>5.00%</b>                    | <b>1.50%</b>   | <b>1.50%</b>                                | <b>0.00%</b>   | <b>23.00%</b>                 |

# 10.1.2 Description of Supplier Diversity Program Activities Planned for the Next Calendar Year

## Internal

SDG&E will review and supplement the internal activities detailed in Section 9.1.1 of this report to build upon the success of our program, with continued focus on working capital accessibility. We are identifying strategies to increase diverse supplier participation for each portfolio, major project and department.

## External

SDG&E will continue to build upon the successful external strategies described in Section 9.1.1 of this report through partnership and collaboration with our CBOs and community partners.

## 10.1.3 Plans for Recruiting Diverse Suppliers in Low Utilization Categories

The electric commodity market is an underutilized area for diverse supplier participation; through SDG&E's efforts outlined in Section 9.1.1, we continue to inform and educate diverse suppliers about potential opportunities.

Refer to Sections 9.1.1 and 10.1.2 of this report for analysis and corresponding planned activities to recruit diverse suppliers in all the areas considered underutilized.

## 10.1.4 Plans for Recruiting Diverse Suppliers Where Unavailable

We will continue to work with our CBOs, internal stakeholders and prime suppliers to help identify, build and develop diverse suppliers in areas and categories where there are few or no diverse businesses.

## 10.1.5 Plans for Encouraging Prime Contractors to Subcontract Diverse Suppliers

Expanding on our past success of having prime contractors engage diverse subcontractors, we will continue to enhance activities outlined in Section 9.1.5 of this report. We will continue to improve upon processes for tracking and comparing subcontracting commitments to actual prime contractor subcontracting spending.

SDG&E assigns a supplier diversity professional to every major prime contractor with a subcontracting commitment. These efforts enable the Supplier Diversity team to better manage the prime contractors' performance and identify opportunities for continuous improvements.

## 10.1.6 Plans for Complying with Supplier Diversity Program Guidelines

SDG&E will continue its efforts to meet or exceed all requirements established by General Order 156.

# Supplier Diversity Spotlights



**Victor Roosen**  
ADA Coordinating  
Program Manager



Diverse suppliers who understand and have experienced the challenges and unique needs of our customers with disabilities empower SDG&E to be accessible and inclusive for all our customers.”



**Cat Tank**  
CEO,  
Cat Communication



The Diverse Supplier community has enriched Cat Communication Business and grown as a integral part of our corporate focus. 2022 saw Cat and SDG&E partnership grow thru community outreach and internal business sectors to promote SDG&E Giving, Wildfire Resilience and Climate Adaptability presence in the community.”



**Maurice Ortega**  
President, A.M.  
Ortega Construction, Inc.



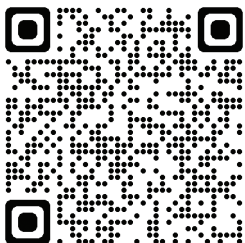
With innovation being at the heart of our company's values, A.M. Ortega strives to promote new and creative ideas which have the potential to change our world, and we firmly believe that by embracing and supporting businesses owned by diverse suppliers we are contributing to the overall economic growth and well-being of the communities in which we live and work.”

**Success is not gender specific**



Our supplier diversity program advocates for procurement opportunities for woman, minority, disabled veteran, lesbian, gay, bisexual and transgender, persons with disabilities business enterprises. We are proud to partner with suppliers as diverse as the communities we serve.

**Scan the QR code to learn more about SDG&E's Supplier Diversity program.**





# Supplier Diversity Glossary of Terms



# Supplier Diversity Glossary of Terms

| Name                                  | Acronym | Definition   | Certification Agency                 |
|---------------------------------------|---------|--|--------------------------------------|
| African American                      | BA      | Refers to a person having origins in any black racial groups of Africa (GO 156 Section 1.3.9)  |                                      |
| Asian Pacific American                | APA     | Refers to a person having origin in Asia or the Indian subcontinent, including, but not limited to, persons from Japan, China, the Philippines, Vietnam, Korea, Samoa, Guam, the U.S. Trust Territories of the Pacific, Northern Marianas, Laos, Cambodia, Taiwan, India, Pakistan, and Bangladesh (GO 156 Section 1.3.12).  |                                      |
| Commission                            | CPUC    | Refers to the California Public Utilities Commission, as provided for in Article XII of the California Constitution (GO 156 Section 1.3.1).  |                                      |
| Community-Based Organization          | CBO     | A private, nonprofit organization that may include faith-based organizations that is representative of a community, or significant segment of a community and has demonstrated expertise and effectiveness in the field of workforce development.  |                                      |
| Disabled Veteran                      |         | Refers to a veteran of the military, naval or air service of the United States with a service-connected disability and who is a resident of the State of California (GO 156 Section 1.3.7).  |                                      |
| Disabled Veteran Business Enterprises | DVBE    | <p>1) It is a sole proprietorship at least 51 percent owned by one or more disabled veterans or, in the case of a publicly owned business, at least 51 percent of its stock is owned by one or more disabled veterans; a subsidiary which is wholly owned by a parent corporation, but only if at least 51 percent of the voting stock of the parent corporation is owned by one or more disabled veterans; or a joint venture in which at least 51 percent of the joint venture's management and control and earnings are held by one or more disabled veterans.</p> <p>(2) The management and control of the daily business operations are by one or more disabled veterans.</p> <p>(3) It is a sole proprietorship, corporation or partnership with its home office located in the United States, which is not a branch or subsidiary of a foreign corporation, foreign firm, or other foreign-based business (GO 156 Section 4.1).</p> | Department of General Services (DGS) |

| Name   | Acronym | Definition  | Certification Agency   |
|--|---------|---|------------------------|
| Diverse Business/Supplier                                      |         | Refers to women, minority, disabled veteran, LGBT and persons with disabilities business enterprises.   |                        |
| GO 156   |         | In May 1988, the California Public Utilities Commission (CPUC) issued General Order 156 (GO 156). Under GO 156, all investor-owned electric, gas, water and telecommunication utility companies with gross revenues in excess of \$25 million and their regulated subsidiaries and affiliates, were required to develop and implement programs to increase the utilization of woman, minority-owned, disabled veterans, and LGBT business enterprises. Voluntary procurement goals are 5 percent for women, 15 percent for minorities, 1.5 percent for disabled veterans and .5 percent for Lesbian, Gay, Bisexual or Transgender business enterprises. |                        |
| Hispanic American  | HA      | Refers to a person of Mexican, Puerto Rican, Cuban, South or Central American, Caribbean and other Spanish culture or origin (GO 156 Section 1.3.10).   |                        |
| Joint Utility Supplier Forum                                   |         | This forum was a joint effort between Southern California Gas Company (SoCalGas) and SDG&E to help onboard new suppliers, provide updated information about future projects and share insights about several major capital projects.  |                        |
| Lesbian, Gay, Bisexual, Transgender (LGBT) Business Enterprise | LGBTBE  | A business enterprise at least 51 percent owned by a lesbian, gay, bisexual, or transgender person or persons, or if a publicly owned business, at least 51 percent of the stock owned by one or more lesbian, gay, bisexual, or transgender persons; and whose management and daily business operations are controlled by one or more of those individuals (GO Section 156 1.3.5).   | Supplier Clearinghouse |
| Long-Term Goal   |         | A goal applicable to a period of five (5) years (GO 156 Section 1.3.20).  |                        |
| Mid-Term Goal  |         | A goal applicable to a period of three (3) years (GO 156 Section 1.3.19).   |                        |

| Name  | Acronym | Definition   | Certification Agency   |
|---|---------|--|------------------------|
| Minority Business Enterprises                 | MBE     | A business enterprise at least 51 percent owned by a minority individual or group(s), or if a publicly owned business, at least 51 percent of the stock owned by one or more minority groups; and whose management and daily business operations are controlled by one or more of those individuals. Minority includes, but is not limited to, African Americans, Hispanic Americans, Native Americans, Asian Pacific Americans, and other groups as defined in the GO (GO 156 Section 1.3.4). | Supplier Clearinghouse |
| Native American                               | NA      | Refers to a person having origin in any of the original peoples of North America or the Hawaiian Islands, in particular, American Indians, Eskimos, Aleuts, and Native Hawaiians (GO 156 Section 1.3.11).  |                        |
| Other Groups (8(a))                           | 8(a)    | Persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of the Small Business Act, as amended (15 U.S.C. 637 (a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625 (GO 156 Section 1.3.13).  |                        |
| Persons with Disabilities Business Enterprise | PDBE    | A business enterprise at least 51 percent owned by a person or persons with a disability, or if a publicly owned business, at least 51 percent of the stock owned by one or more persons with a disability; and whose management and daily business operations are controlled by one or more of those individuals (GO 156 Section 1.3.6)   | Supplier Clearinghouse |
| Product and Service Categories                |         | As defined by the Standard Industrial Classification (SIC) system maintained by the United States Department of Labor, Occupational Safety and Health Administration, as they currently read or as amended or as defined by any other updated classification system that supersedes the SIC system (GO 156 Section 1.3.24).  |                        |
| Short-Term Goal                               |         | A goal applicable to a period of one (1) year (GO 156 Section 1.3.18)  |                        |
| Supplier Quick Pay Program                    | SQPP    | Helps small businesses by increasing their working capital, so they can grow their businesses and hire more workers. In the SQPP initiative, SDG&E commits to pay qualified small suppliers faster, with payment terms of net 15 days with no discount.  |                        |

| Name                          | Acronym | Definition  | Certification Agency |
|-------------------------------|---------|---|----------------------|
| Subcontract                   | Sub     | Any agreement or arrangement between a contractor and any party or person (in which the parties do not stand in the relationship of an employer and an employee): for the furnishing of supplies or services for the use of real or personal property, including lease arrangements, which, in whole or in part, is necessary to the performance of any one or more contracts; or under which any portion of the contractor's obligation under any one or more contracts is performed, undertaken or assumed (GO 156 Section 1.3.23).   |                      |
| Supplier Clearinghouse        |         | A Commission-supervised program or entity that shall conduct certifications/verifications and maintain a database of eligible suppliers for the use of utilities and other covered entities under the Commission's Supplier Diversity Program (GO 156 Section 1.3.22).  |                      |
| Supplier Diversity            |         | Refers to the inclusion of women, minority, disabled veteran, LGBT and persons with disabilities business enterprises in supply chains and procurement activities.  |                      |
| Supplier Diversity Symposiums |         | This process identifies, pre-qualifies and onboards new diverse suppliers within the supply chain process.  |                      |
| Technical Assistance          |         | <p>Provides well-rounded and comprehensive programs to increase business acumen for diverse business owners at all levels and across functional business areas.</p> <p>Tier 1 - Supplier Objectives: Identify core capabilities and develop metrics for supporting growth. Address business challenges and risk. Develop an action plan and a toolkit to overcome barriers.</p> <p>Tier 2 - Supplier Objectives: Focus on capacity expansion and increasing revenue. Establish a strategic growth plan and identify methods to maximize profits.</p> <p>Tier 3 - Supplier Objectives: Focus on key areas of expertise and leveraging subcontractors for areas that are not part of a supplier's core competency. Create value added and innovative products and services. Proactively anticipate and prepare for future change. Develop a sustainable business model.</p> |                      |

| Name                       | Acronym | Definition   | Certification Agency   |
|----------------------------|---------|--|------------------------|
| Woman Business Enterprises | WBE     | A business enterprise at least 51 percent owned by a woman or women, or if a publicly owned business, at least 51 percent of the stock owned by one or more women; and whose management and daily business operations are controlled by one or more of those individuals (GO 156 Section 1.3.3). | Supplier Clearinghouse |

NOTE:  
 \*The purpose of these definitions is to provide convenient reference in preparing GO 156 reports. These definitions are not proposed amendments to Section 1.3 of GO 156 or the other Sections.



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